

**9MFY26: Earnings arrived at PKR 43.47/share.**

LUCK reported a consolidated profit after tax (PAT) of PKR 63.6bn for 9MFY26, up 11% YoY, with EPS of PKR 43.47/share. The growth was primarily driven by strong performance in local cement operations, which increased 9% YoY, while foreign cement operations continued to support profitability. Additionally, the automobile and mobile phone segments recorded improved volumes during the period. On an unconsolidated basis, EPS stood at PKR 25.07/share in 9MFY26, reflecting a robust 34% YoY increase.

**Result Highlights**

- Net revenue for 9MFY26 stood at PKR 377bn, up 13% YoY, driven primarily by higher sales from the Local Cement, Automobile, and Mobile Phone segments. While Animal Health (+19%) and Pharmaceuticals (+10%) recorded strong growth, revenues from Polyester (-20%), Soda Ash (-8%), and Chemicals & Agri Sciences (-4%) declined during the period.
- Gross margins for 9MFY26 stood at 25%, compared to 28% in 9MFY25. Meanwhile, unconsolidated gross margins improved to 38% from 34% in the same period last year, driven by a 1% YoY increase in dispatches and a 14% YoY decline in international coal prices.
- Other income increased 5% YoY to PKR 15.3bn in 9MFY26, primarily driven by higher cash and cash equivalents.
- In 3QFY26, the cash and equivalents stood at PKR 178.9bn, up from PKR 134.1bn in 3QFY25. At the unconsolidated level, cash and equivalents increased to PKR 97.9bn from PKR 64.0bn in the SPLY.
- Finance costs in 9MFY26 declined 30% YoY to PKR 14.2bn, primarily due to the lower interest rate environment.
- The effective tax rate stood at 18% in 9MFY26, compared to 20% in 9MFY25. On an unconsolidated basis, the ETR declined to 24% from 29% in the same period last year.

**Recommendation**

We maintain a Buy call on LUCK with a stock is currently trading at forward FY26/FY27 multiples of 6.5x/5.8x P/E.

**Exhibit: Financial Highlights (Consolidated)**

(PKR mn)	9MFY26	9MFY25	YoY	3QFY26	3QFY25	YoY	QoQ
Net Revenue	377,325	332,815	13%	123,490	108,336	20%	5%
Gross Profit	93,666	94,520	-1%	31,472	29,402	4%	-2%
Admin Exp.	7,120	6,683	7%	2,567	2,577	-5%	-5%
Distribution Exp.	12,309	13,042	-6%	3,961	3,890	8%	6%
Other Income	15,307	14,515	5%	7,788	4,824	-30%	-57%
Finance Cost	14,240	20,282	-30%	4,859	5,407	-15%	-6%
PBT	83,839	79,376	6%	29,795	24,853	-3%	-19%
Taxation	15,368	16,239	-5%	5,325	5,237	-30%	-31%
PAT	68,471	63,137	8%	24,470	19,616	4%	-16%
PAT Attributable to Lucky	63,686	57,314	11%	22,619	17,947	6%	-16%
EPS (PKR)	43.47	39.12		15.44	12.25		

**Ratio Analysis**

Gross Margins	25%	28%	25%	27%
Net Margins	17%	17%	18%	17%
Return on Equity	22%	24%	24%	24%
Return on Assets	12%	12%	12%	12%
Effective Tax Rate	18%	20%	18%	21%

Source (s): Company Financials, AHL Research, \* @ 1,465mn shares.

**Disclaimer:** This document has been prepared by Research analysts at Arif Habib Limited (AHL). This document does not constitute an offer or solicitation for the purchase or sale of any security. This publication is intended only for distribution to the clients of the Company who are assumed to be reasonably sophisticated investors that understand the risks involved in investing in equity securities. The information contained herein is based upon publicly available data and sources believed to be reliable. While every care was taken to ensure accuracy and objectivity, AHL does not represent that it is accurate or complete and it should not be relied on as such. In particular, the report takes no account of the investment objectives, financial situation and particular needs of investors. The information given in this document is as of the date of this report and there can be no assurance that future results or events will be consistent with this information. This information is subject to change without any prior notice. AHL reserves the right to make modifications and alterations to this statement as may be required from time to time. However, AHL is under no obligation to update or keep the information current. AHL is committed to providing independent and transparent recommendation to its client and would be happy to provide any information in response to specific client queries. Past performance is not necessarily a guide to future performance. This document is provided for assistance only and is not intended to be and must not alone be taken as the basis for any investment decision. The user assumes the entire risk of any use made of this information. Each recipient of this document should make such investigation as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult his or her own advisors to determine the merits and risks of such investment. AHL or any of its affiliates shall not be in any way responsible for any loss or damage that may be arise to any person from any inadvertent error in the information contained in this report.