UAN (92-21) 111-245-111 - www.arifhabibltd.com

# Passion for Performance Arif Habib Limited Quarterly Report March 31, 2022







# **ARIF HABIB CENTRE**

23, M. T. Khan Road, Karachi - 74000 Tell No (92-21) 32473266 Fax No (92 21) 32416072 - 32429653 Group Website www.arifhabib.com.pk



edge





Best Broker in Pakistan FinanceAsia Country Awards 2020



**Roshan Digital Account** Largest market share in Equities (38%)



Leader in Gender diversity among Stock Broking Firms



50% growth in new clientele



**Highest ever** Brokerage, Inv Banking Revenue & profitability



100% market share in Debt listina





Best Corporate Finance House CFA Society Pakistan



Best Corporate & Ins. Adviser

The Asset Triple A

Country/Regional Awards '20

**Best Equity Adviser** The Asset Triple A Country/Regional Awards '20



**Best Bond Adviser** The Asset Triple A Country/Regional Awards '20



PKR 17 billion Equity (IPOs) raising 85% market share





**Best Brokerage House** 

Runners up

CFA Society Pakistan

**Best Transaction** Interloop Ltd. CFA Society Pakistan

# Contents

Corporate Information	04
Vision & Mission	06
Director's Report	08
Condensed Interim Unconsolidated Statement of Profit & Loss Account	13
Condensed Interim Unconsolidated Statement of Other Comprehensive Income	14
Condensed Interim Unconsolidated Statement of changes in Equity	15
Condensed Interim Unconsolidated Statement Cash Flows	16
Condensed Interim Selected Notes to the Unconsolidated Financial Statements	17
Condensed Interim Consolidated Statement of Financial Position	34
Condensed Interim Consolidated Statement of Profit & Loss Account	35
Condensed Interim Consolidated Statement of Other Comprehensive Income	36
Condensed Interim Consolidated Statement of changes in Equity	37
Condensed Interim Consolidated Statement Cash Flows	38
Condensed Interim Selected Notes to the Consolidated Financial Statements	39
Pattern of Shareholding	55



# Corporate

### **Board of Directors**

Mr. Zafar Alam Mr. Muhammad Shahid Ali Habib Mr. Haroon Usman Ms. Sharmin Shahid Ms. Nida Ahsan Dr. Muhammad Sohail Salat Mr. Mohsin Madni

### Audit Committee

Dr. Muhammad Sohail Salat Mr. Haroon Usman Mr. Mohsin Madni Non-executive Director Non-executive Director Non-executive Director Independent Director Non-executive Director

Chief Executive Officer & Executive Director

Chairman & Independent Director

Chairman Member Member

#### **Human Resource & Remuneration Committee**

Dr. Muhammad Sohail SalatChairmanMr. Haroon UsmanMemberMr. Muhammad Shahid Ali HabibMemberMs. Nida AhsanMember

## **Company Secretary & Chief Financial Officer**

Mr. Muhammad Taha Siddigui

#### **Auditors**

M/s. Rahman Sarfaraz Rahim Iqbal Rafiq Chartered Accountants

#### **Credit Rating**

JCR-VIS Credit Rating Company Limited

### **Management Rating & Broker Fiduciary Rating**

The Pakistan Credit Rating Agency

#### Legal Advisors

Muhammad Zubair Advocate High Court

### Bankers

Allied Bank Limited Askari Bank Limited Bank Alfalah Limited Bank Al Habib I imited Bank Islami Pakistan Limited Dubai Islamic Bank Pakistan Limited Favsal Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited JS Bank Limited MCB Bank Limited National Bank of Pakistan Sindh Bank Limited Soneri Bank Limited Standard Chartered Bank (Pakistan) Limited Summit Bank Limited The Bank of Khyber The Bank of Puniab United Bank Limited Meezan Bank Limited

## **Registrar & Share Transfer Office**

CDC Share Registrar Service Limited CDC House, 99-B, Block-B S.M.C.H.S., Main Shahra-e-Faisal Karachi-74400 Tel: Customer Support Services: 0800-23275 Fax: (92-21) 34326053 Email: info@cdcsrsl.com Website: www.cdcsrsl.com

## **Registered Office**

Arif Habib Centre 23, M.T. Khan Road Karachi-74000 UAN: (92-21) 111-245-111 Fax No: (92-21) 32416072; 32429653 E-mail: info@arifhabibltd.com Company website: www.arifhabibltd.com Online Trade: www.ahletrade.com Branch Reg. No: BOA-050/01

### Karachi (I.I. Chundrigar Road) Branch

Office No.1001 - 1003, 10th Floor, Gul Tower Seari Quarters, I.I. Chundrigar Road, Karachi. Tel: +92 21 38280282-3, 233

### Lahore Branch

Office Nos. G-05 & G-06, Ground Floor, LSE Plaza 19, Khayaban-e-Aiwan-e-Iqbal, Lahore Tel: +92 (42) 3631 3710, +92 (42) 3631 3700-1, +92 (42) 3631 3702,+92 (42) 3631 3703

### **Islamabad Branch**

Office No. 506, 5th Floor, ISE Towers, Jinnah Avenue, Islamabad Tel: +92 (51) 2894505 – 06

## **Peshawar Branch**

Shops No. F13, F14, F15, F16, F17, 1st Floor, The Mall Tower, Peshawar Cantt. Tel: +92 91 5253910-13

## **Rawalpindi Branch**

Office No. F-15, 1st Floor, Rizwan Arcade, Adamjee Road, Saddar, Rawalpindi Tel: +92 (51) 5120428-29, +92 (51) 5563476-78

### Faisalabad Branch

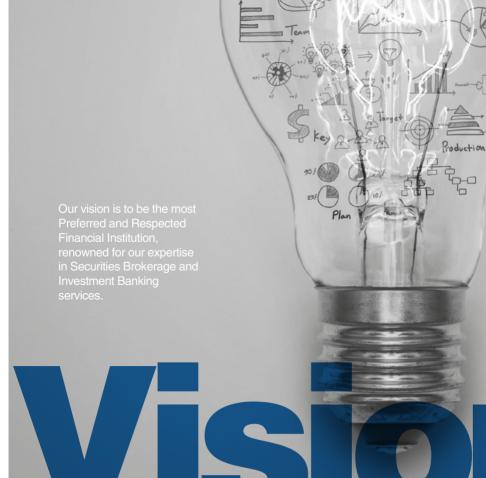
Office No. 04, 3rd Floor Legacy Tower, Kohinoor City, Faisalabad. Tel: +92 41 8531010-3

### **Multan Branch**

Office No.16-18,1st Floor, Khan Center, Abdali Road, Near SP Chowk, Multan Tel: +92 61 4514413 + 92 61 4514412

## Rahim Yar Khan Branch

Office No.02, Basement, Bagher Plaza, Opp Town Hall, 12A Model Town, Rahim Yar khan Tel: +92 68 682011901-9



Plan

Act

Do

IDEA

Check K

INNA

Clou

\$ \$1



Our mission is to create value for our stakeholders by providing outstanding securities brokerage services and investment banking solutions to our customers. We strive to build an environment that encourages teamwork at the workplace to deliver superior products and services and to serve the development of our capital market.

# **Director's Report**

## Dear Fellow Members of Arif Habib Limited,

On behalf of the Board of Directors, I am pleased to present the financial statements of Arif Habib Limited (AHL) for the nine months and third quarter ended March 31, 2022.

## **Economic Review:**

The economic environment which benefitted from the broad-based domestic growth was however, overshadowed by weakness in the external sector. The foreign exchange reserves held by SBP declined by USD 5bn to USD 12bn by Mar'22 end, worsening the import cover to merely ~1.8months. Consequently, the PKR exchange rate against USD depreciated by 14% YoY to reach PKR 183.5/USD by Mar'22. The weakness in Balance of Payments was driven by a rising Current Account Deficit which crossed USD 12bn mark compared to a surplus of USD 994mn during last year. The major reason was the higher trade deficit (up by 73% YoY to reach USD 30bn) driven by rising imports (+48% YoY to reach USD 55bn).

While challenges were only exacerbated on the external account, improvements were observed on the fiscal account, with total revenue growth of 18% recorded in 1HFY22 to PKR 3.96tm (1HFY21: PKR 3.35tm). This aided the fiscal balance which posted a deficit of PKR 1,372bn, +21% YoY higher than prior year's deficit. In terms of % GDP, the deficit arrived at 2.1% in 1HFY22, unchanged from last year's same period number based on revised (rebased) GDP figure. However, the primary surplus shrank during the 1HFY22 and stood at PKR 81bn (0.1% of GDP), down 76% YoY, compared to a primary surplus of PKR 337bn witnessed same period last year (0.6% of GDP). In addition, the markup expenses went down by 2% YoY to PKR 1,453bn while development expenditure and net lending undertaken by the government increased by 25% YoY to PKR 572bn.

CPI reading remained on the higher side averaging around 10.77% during Jul-Mar 2022, with core inflation in both urban and rural areas also rising significantly. Moreover, the SBP revised average inflation forecasts upwards to slightly above 11% in FY22 before moderating in FY23. On the back of rising inflation and external sector vulnerabilities, the SBP increased policy rate by 525bps to 12.25% during 9MFY22. The target GDP growth of 5% for FY22 is possible on account of monthly output numbers for Large Scale Manufacturing which are up by 7.8% during Jul-Feb FY22 and higher monthly power generation.

## **Stock Market Performance**

The KSE-100 index closed at 44.929 points at the end of Mar'22 compared to 44.596 points in Dec'21 (up by 0.7% / 333 points QoQ) while depicting a meagre uptick of 0.8% YoY from 44.587 points in Mar'21. Keeping in view a series events during the guarter, the market remained topsy-turvy. During the guarter Finance Supplementary Act and two new gas bills were approved in the national assembly which brought positive momentum amongst the investors. Furthermore, approval of the long awaited Textile policy by the ECC further improved the sentiment. While rebased and revised GDP figure of 5.57% for FY21 against the preliminary 3.9% earlier announced, also lifted the mood of market participants. Moreover, proceeds of USD 1bn from Sukuk issuance and disbursement of IMF's USD 1bn tranche was observed during this guarter. During Feb'22, 78% MoM contraction in the CAD was witnessed. In addition to this, a landmark agreement on the Reko Dig between the Federal and Baluchistan government with Barrick Gold Corporation, also fuelled the positive momentum. Albeit, the market came under immense pressure as Russian forces commenced a military operation in Ukraine. With Russia being the second largest exporter of oil and the largest exporter of natural gas in the world, sanctions were placed on the country by US and Europe, disrupting global supply. As a result, oil prices touched their 14-yr high levels (Brent rose to USD 139/bbl), causing a stampede at the domestic bourse with market participants fearing further hike in inflationary reading and expanding external account deficit. In an attempt to provide relief to the economy, industrial package for small and medium industries was announced by the Govt. whereby petrol and power costs were also slashed. Meanwhile, the domestic political climate intensified after the opposition submitted a no-confidence motion against the ex-Premier in the National Assembly. Towards the end of the guarter, the PKR/USD parity closed at PKR 183.48 while SBP reserves stood at USD 11bn.

### Your Company's Performance

During the period under review, your Company achieved an after-tax-profit of PKR 777 million that translates into basic & diluted earnings per share of PKR 11.90.

During the nine months ended March 31, 2022, the brokerage and investment banking divisions managed to perform well and posted a total brokerage & investment banking revenue of PKR 776.69 million (9MFY21: PKR 1,022.10 million) although the average daily volumes and traded values were dropped by 32% and 43% respectively compared to the same period last year.

Our Investment property and Equities Portfolio managed to perform well and posted a total realized and unrealized gains of PKR 473.36 million.

During the period, operating expenses decreased by 6% as compared to the same period last year and posted a total of PKR 412.85 million (9MFY21: PKR 438.79 million), as your Company has invested in its human resources and expanded its business and support teams, especially in the retail sector which resulted in increase in salaries and related expenses. During the said period, our financing costs have increased due to increase in policy rates.

The equity of your Company as at the balance sheet date is PKR 5.19 billion (June 2021: PKR 4.99 billion), which translates into book value per share of PKR 79.47 (June 30, 2021: PKR 84.10). The equity level decreased mainly after the accounting for PKR 594 million reserves for cash dividends & 10% stock dividend approved in the AGM held on September 25, 2021, which is a clear indication of the strong performance of the Company.

During the period under review, your Company has continued to be recognized by receiving accolades from international leading global financial publications. These include the Most Outstanding Company in Pakistan – Financial Sector 2021 award by AsiaMoney. Further, AHL has received Best Bond Adviser, Best Corporate & Institutional Advisor – Domestic and Best Equity Adviser – Pakistan for 2021 award by The Asset for the third consecutive year. In addition, AHL has achieved the distinction of winning all the three House awards, Brokerage/Corporate Finance/Economic Research, in any award ceremony organized by the CFA Society of Pakistan. AHL was also awarded Best Money Market Broker (Islamic) from Financial Market Association of Pakistan 2021. The company has also recently awarded the top brokerage house from CDC to open the highest Roshan Digital Accounts for Pakistan Stock Exchange.

### **Future Prospects**

The future prospects of your Company are encouraging on account of our efforts in increasing the Company's market share, through wider participation in all its business segments and our expectations of positive market performance in this quarter. The Company is striving to yield better volumes by providing improved quality of services through extensive research, corporate access and advisory services. We are continuously working on expanding our online and retail client base in order to increase the market participation of investors and avail benefits from the lucrative market opportunities.

### Acknowledgement

We are grateful to the Company's shareholders for their continuing confidence and patronage. We record our sincere appreciation to all Stakeholders and to our Parent Company, the State Bank of Pakistan, the Securities & Exchange Commission of Pakistan and the Management of Pakistan Stock Exchange Limited for their unwavering support and guidance.

We acknowledge and appreciate the hard work put in by the employees of the Company during the period. We also acknowledge the valuable contribution and active role of the members of the Board Committees in supporting and guiding the management on matters of great importance.

For and on behalf of the Board of Directors,

framale

Muhammad Shahid Ali Habib Chief Executive Officer and Director

Karachi. Dated: April 26, 2022

Aller

Zafar Alam Chairman

# CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF FINANCIAL POSITION

# CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at March 31, 2022	Note	(Un-audited) March 31, 2022 Ru	Audited June 30, 2021 pees
ASSETS			
Non-current assets Property and equipment Right-of-use assets Intangible assets Long term investments Investment property Long-term advances and deposits Deferred tax asset - net	3 4 5 6 7	85,898,048 23,357,257 6,347,204 81,633,673 1,074,800,000 63,173,800 <u>5,320,408</u> 1,340,530,390	76,101,492 27,657,325 6,583,336 136,312,876 1,968,800,000 6,103,800 
Current assets Short term investments Trade debts Receivable against margin financing Advances, deposits and prepayments Loan to related party Accrued markup on margin financing Other receivables Assets held for sale Cash and bank balances	8 9 10 11 12 13 14 15	4,782,361,479 386,414,465 339,890,398 56,607,038 280,301,710 17,585,051 243,748,472 43,558,105 <u>989,531,790</u> 7,139,998,508	2,746,710,495 235,192,150 245,655,746 60,858,054 - 7,650,726 279,777,689 - 2,674,098,470 6,249,943,330
Total assets		8,480,528,898	8,471,502,159
EQUITY AND LIABILITIES Share capital and reserves Authorized capital 75,000,000 (June 30, 2021: 75,000,000) ordinary shares of Rs. 10/- each		750,000,000	750,000,000
Issued, subscribed and paid-up capital 65,340,000 (June 30, 2021: 59,400,000) ordinary shares of Rs. 10/each		653,400,000	594,000,000
Capital reserves Surplus on revaluation of property (Deficit)/ surplus on re-measurement of investment in equity securities		15,432,500	15,432,500 27,944,785
<i>Revenue reserves</i> Unappropriated profits		15,432,500 4,523,845,612	43,377,285 4,358,006,084
Non-current liabilities Lease liability		5,192,678,112 6,732,317	4,995,383,369 3,525,415
Current liabilities Short term borrowings Current portion of lease liability Trade and other payables Unclaimed dividend Payable against purchase of securities- net Markup accrued on borrowings Taxation - net	16 17 18	2,074,242,563 12,605,965 1,036,641,430 19,262,333 7,032,402 37,120,974 94,212,802 2,291,118,460	1,369,369,349 26,696,871 1,789,995,005 14,920,013 53,758,623 18,639,958 199,213,556 2,472,502,375
Contingencies and commitments Total equity and liabilities	19	3,281,118,469 8,480,528,898	3,472,593,375 8,471,502,159

The annexed notes from 1 to 33 form an integral part of these condensed interim unconsolidated financial statements.

frama De Chief Executive Officer

hipland Director

Tala Liddig: Chief Financial Officer

# CONDENSED INTERIM UNCONSOLIDATED PROFIT AND LOSS ACCOUNT

# For the nine months and quarter ended March 31, 2022 (unaudited)

		Nine mon	ths ended	Quarter	ended
		March 31, 2022	March 31, 2021	March 31, 2022	March 31, 2021
	Note	-	Rup	ees	
Operating revenue	20	880,958,965	1,054,093,506	195,203,229	436,335,791
Capital gain on sale of short term investments	5	301,745,138	993,962,499	140,528,563	545,734,501
Unrealized (loss) / gain on re-measurement of term and short term investments	f long 21	(380,386,999) (78,641,861)	172,484,391 1,166,446,890	(264,322,425) (123,793,862)	(527,990,182) 17,744,319
		802,317,104	2,220,540,396	71,409,367	454,080,110
Administrative and operating expenses Other charges Other operating income	22 23	(412,647,899) (204,639) 58,058,912	(424,361,888) (14,429,446) 26,619,013	(125,804,623) - 28,981,750	(157,422,201) 3,280,681 24,562,314
Gain on investment property: - Unrealized gain on remeasurement to fair va - Realized gain on disposal	ilue 6	196,500,000 355,500,000 552,000,000	129,500,000 500,000 130,000,000	98,817,810 - 98,817,810	129,500,000 500,000 130,000,000
Operating profit		999,523,478	1,938,368,075	73,404,304	454,500,904
Finance costs	24	(117,455,199)	(103,505,199)	(41,853,205)	(20,119,183)
Profit before taxation		882,068,279	1,834,862,876	31,551,099	434,381,721
Taxation	25	(104,704,996)	(248,164,148)	(12,351,758)	(162,887,985)
Profit after taxation		777,363,283	1,586,698,728	19,199,341	271,493,736
			(Restated)		(Restated)
Earnings per share - basic and diluted	26	11.90	24.28	0.29	4.16

The annexed notes from 1 to 33 form an integral part of these condensed interim unconsolidated financial statements.

frama Q1.

Chief Executive Officer

hilen Director

Tala hiddig: Chief Financial Officer

liector

Arif Habib Limited Quaterly Report March 31,2022 13

# CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

# For the nine months and quarter ended March 31, 2022 (unaudited)

	Nine mon	ths ended	Quarter	ended
	March 31, March 31, I 2022 2021		March 31, 2022	March 31, 2021
	-	Rup	ees	-
Profit after taxation	777,363,283	1,586,698,728	19,199,341	271,493,736
Other comprehensive (loss) / income				
Items that will not be reclassified subsequently to statement of profit or loss				
Net change in fair value of the investment in equity securities	-	(253,364,390)	52,629,960	21,671,070
Total comprehensive income for the period	777,363,283	1,333,334,338	71,829,301	293,164,806

The annexed notes from 1 to 33 form an integral part of these condensed interim unconsolidated financial statements.

Lawa Qu

Chief Executive Officer

floar

Director

Tala hidden

Chief Financial Officer

# CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF CHANGES IN EQUITY

# For the nine months and quarter ended March 31, 2022 (unaudited)

	R	levenue reserve	e Capital	reserves		
	Issued, subscribed & paid up capital	Unappropriated profits	Surplus on revaluation of property	Surplus of re-measurem of equity securities FVOCI	nent Sub-total	Total
Balance as at June 30, 2020 - restated refer (note 29)	594,000,000	2,238,562,577	15,432,500	423,338,700	2,677,333,777	3,271,333,777
Total comprehensive income for the nine month ended March 31, 2021 - Profit after taxation - Other comprehensive loss	IS 	1,586,698,728 - 1,586,698,728		- (253,364,390) (253,364,390)	1,586,698,728 (253,364,390) 1,333,334,338	1,586,698,728 (253,364,390) 1,333,334,338
Gain realized on disposal of investment in ordir shares classified as at fair value through othe comprehensive income - restated refer (note 29)		156,712,450	_	(156,712,450)	-	-
Transaction with owners - Cash dividend paid @ 25% for the year ender June 30, 2020	- E	(148,500,000)	-	-	(148,500,000)	(148,500,000)
Balance as at March 31, 2021 - restated	594,000,000	3,833,473,755	15,432,500	13,261,860	3,862,168,115	4,456,168,115
Balance as at June 30, 2021	594,000,000	4,358,006,084	15,432,500	27,944,785	4,401,383,369	4,995,383,369
Total comprehensive income for the nine month ended March 31, 2022 - Profit after taxation - Other comprehensive loss	IS 	777,363,283 - 777,363,283	-	- - 777,363,283 -	777,363,283	777,363,283
Gain realized on disposal of investment in ordin shares classified as at fair value through othe comprehensive income		41,876,245		(27,944,785)	13,931,460	13,931,460
<i>Transaction with owners</i> - Bonus shares @ 10% for the year ended June 30, 2021	59,400,000	(59,400,000)	-	-	(59,400,000)	-
- Cash dividend paid @ 100% for the year end June 30, 2021	ed	(594,000,000) (653,400,000)	-	-	(594,000,000) (653,400,000)	(594,000,000) (594,000,000)
Balance as at March 31, 2022	653,400,000	4,523,845,612	15,432,500	-	4,539,278,112	5,192,678,112

The annexed notes from 1 to 33 form an integral part of these condensed interim unconsolidated financial statements.

Alama Q1

Chief Executive Officer

bilent Director

Tala hiddig:

Chief Financial Officer

Arif Habib Limited Quaterly Report March 31,2022 15

# CONDENSED INTERIM UNCONSOLIDATED **CASH FLOW STATEMENT**

#### . ch 31 2022 (unaudited)

For the nine months and quarter ended	March 31,	2022 (unaudited)	)
		March 31, 2022	March 31, 2021
	Note	Ru	pees
CASH FLOWS FROM OPERATING ACTIVITIES			-
Profit before taxation		882,068,279	1,834,862,876
Adjustments for: - Unrealized gain on re-measurement	6		
of investment property - Gain on disposal of investment property - Provision for expected credit losses - Loss / (gain) on re-measurement	6	(196,500,000) (355,500,000) 204,639	(129,500,000) (500,000) 14,429,446
of long term investments - Depreciation on property and equipment - Depreciation on right-of-use assets - Amortization of intangible asset - Finance costs - Mark up on reverse repo transactions - Profit on savings accounts maintained with banks	21 22 22 24 23 23	11,121,098 12,910,353 12,793,270 236,132 117,455,199 (22,130,717) (33,416,205)	(13,936,000) 9,637,435 15,567,044 303,078 103,505,199 -
Cash generated from operating activities before		(452,826,231)	(493,798)
working capital changes		429,242,048	1,834,369,078
Effect on cash flow due to working capital changes (Increase)/decrease in current assets - Short-term investments - Trade debts - Receivable against margin financing - Advances, deposits and prepayments - Accrued markup on margin financing - Loan to related party - Other receivables Increase/(decrease) in current liabilities - Trade and other payables - Payable against purchase of securities- net Cash (used in) / generated from operations		(2,021,719,524) (151,426,954) (94,234,652) 4,251,016 (9,934,325) (280,301,710) 79,077,754 (753,353,575) (46,726,221) (3,274,368,191) (2,845,126,143)	1,461,126,750 (57,779,038) (241,706,253) (80,618,326) (4,000,260) 15,000,000 (115,060,806) 603,627,942 (104,854) <u>1,580,485,155</u> 3,414,854,233
Taxes paid Finance costs paid		(215,026,158) (98,974,183)	(108,089,138) (155,206,873)
Net cash (used in) / generated from operating activ	vities	(3,159,126,484)	3,151,558,222
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisition of property and equipment Additions to investment property Proceeds from disposal of investment property Interest received on savings accounts maintained with Long-term advances and deposits (paid) / refunded Net cash generated from / (used in) investing activitie		(22,706,909) - 1,419,000,000 39,498,385 (57,070,000) 1,378,721,476	(18,766,990) (152,500,000) 153,000,000 - 398,920 (17,868,070)
CASH FLOWS FROM FINANCING ACTIVITIES			
Principal repayment against lease liability Repayment of long term loan from banking company Repayment of long term loan from related party - unso Dividend paid Net cash used in financing activities Net (decrease) / increase in cash and cash equivalen	ecured	(19,377,206) - (589,657,680) (609,034,886) (2,389,439,894)	(15,643,606) (499,987,261) (300,000,000) (147,248,671) (962,879,538) 2,170,810,614
Cash and cash equivalents at the beginning of the period		1,304,729,121	(1,029,893,268)

# Cash and cash equivalents at the end of the period

The annexed notes from 1 to 33 form an integral part of these condensed interim unconsolidated financial statements.

27

Chief Executive Officer

Tala hidden

\_

1,140,917,346

(1,084,710,773)

**16** Passion for performance

Chief Financial Officer

Director

For the nine months and quarter ended March 31, 2022 (unaudited)

## 1. STATUS AND NATURE OF BUSINESS

- 1.1 Arif Habib Limited ("the Company") is a public listed company incorporated in Pakistan under the Companies Ordinance, 1984 (repealed with the enactment of the Companies Act, 2017 on May 30, 2017). The shares of the Company are quoted on Pakistan Stock Exchange Limited (PSX). The Company was initially incorporated as an unquoted public limited company wholly owned by Arif Habib Corporation Limited ("the Parent Company"). Subsequently, the Parent Company offered its 25% shareholding in the Company to general public and the Company obtained listing on the PSX on January 31, 2007. As of the reporting date, the Parent Company held 69.44% shares (June, 30 2021: 69.44% shares) of the Company.
- 1.2 The Company is a holder of Trading Right Entitlement Certificate (TREC) of PSX. The principal activities of the Company are investments, share brokerage, inter-bank brokerage, Initial Public Offer (IPO) underwriting, advisory and consultancy services.
- 1.3 The geographical location of Company's offices are as follows:

- Karachi	Head office (Registered office)	Arif Habib Centre, 23 M.T. Khan Road, Karachi
- Lahore	Regional office	Office Nos. G-05 & G-06, Ground Floor, LSE Plaza, 19, Khayaban-e-Aiwan-e-Iqbal, Lahore
- Islamabad	Regional office	Office No. 506, 5th Floor, ISE Towers, Jinnah Avenue, Islamabad
- Peshawar	Regional office	Shops No. F13, F14, F15, F16, and F17, 1st Floor, The Mall Tower, Peshawar Cantt.
- Faisalabad	Regional office	Office No. 04, 3rd Floor at Legacy Tower, Koh-e-Noor City.
- Rawalpindi Road, Saddar.	Regional office	Shop No. F-15, 1st Floor, Rizwan Arcade, Adam Jee
- Multan	Regional office	Shop No. 16, 17 & 18, Upper Floor, Khan Center, Multan
- Rahim Yar Khan	Regional office	Shop No. 2, Basement, Basheer Plaza, Model Town, Rahim Yar Khan
- Karachi	Regional office	Office No. 1001, 1002, 103, 10th Floor, Gul Tower, I.I. Chundrigar Road, Karachi

- 1.4 The Company has following wholly owned subsidiaries:
  - Arif Habib Commodities (Private) Limited
  - Arif Habib 1857 (Private) Limited

# 2. BASIS OF PREPARATION OF THESE CONDENSED INTERIM UNCONSOLIDATED FINANCIAL STATEMENTS

### 2.1 Statement of compliance with the applicable accounting and reporting standards

These condensed interim unconsolidated financial statements (here-in-after referred to as the 'interim financial statements') have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise:

- International Accounting Standard (IAS) 34 'Interim Financial Reporting', issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of, and directives issued under, the Companies Act, 2017.

Where the provisions of, and directives issued under, the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of, and directives issued under, the Companies Act, 2017 have been followed.

These interim financial statements do not include all the information and disclosures as required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2021.

# For the nine months and quarter ended March 31, 2022 (unaudited)

### 2.2 Basis of measurement of items in these interim financial statements

All the items in these interim financial statements have been measured at their historical cost except for the following:

- Long term investments in unquoted ordinary shares of M/s. ISE Tower REIT Management Limited and M/s. LSE Financial Services Limited which are carried at fair value;
- (b) Investment property which is carried at fair value; and
- (c) Short term investments in quoted equity securities and term finance certificates / sukuks which are carried at fair value.

### 2.3 Functional and presentation currency

Items included in these interim financial statements are measured using the currency of the primary economic environment in which the Company operates. These interim financial statements are presented in Pak Rupees which is the Company's functional and presentation currency.

### 2.4 Judgments and sources of estimation uncertainty

In preparing these interim financial statements, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those applied in the annual unconsolidated financial statements of the Company as at and for the year ended June 30, 2021.

## 2.5 Significant accounting policies

Owned assets

The significant accounting policies applied in the preparation of these interim financial statements are the same as those applied in the preparation of the annual unconsolidated financial statements of the Company for the year ended June 30, 2021.

			(Un-audited)	Audited
			March 31,	June 30,
			2022	2021
3.	PROPERTY AND EQUIPMENT	Note	Rupe	es

3.1 During the period ended March 31, 2022, additions made amounting to Rs. 22.71 million (June 2021: Rs. 24.5 million) which comprised of office equipment, furniture and fixtures, vehicles and computer and allied items. However, no disposals were made during the period.

3.1

85,898,048

76,101,492

		(Un-audited) March 31, 2022	Audited June 30, 2021
	Note	Rup	ees
4.	RIGHT-OF-USE-ASSETS		
	Opening net book value Add: Addition during the period / year	27,657,325 8,493,202 36,150,527	42,319,024 6,540,869 48,859,893
	Less: Depreciation charged during the period / year <b>Closing net book value</b> 4.1	(12,793,270) 23,357,257	(21,202,568) 27,657,325

# For the nine months and quarter ended March 31, 2022 (unaudited)

4.1 These represent the Company's right to use certain real-estate properties held by it under lease arrangements. The principal terms and conditions of the said arrangements are as follows:

	Principal Office (Karachi)	Regional Office (Peshawar)	Regional Office (Faisalabad)	Regional Office (Rawalpindi)	Regional Office (Multan)	Regional Office (Rahim Yar Khan)	Regional Office (Karachi)
Lessor name	Rotocast Engineering Co. (Pvt.) Ltd.	Mr. Azmat Hassan Khan	Mr.Tahir Mr. Ahsan Mahmood	Mr. Khalid Nazir, Rizwan	Mr. Nizakat Ali & Mr Muhamamd Ilyas.	Mr. Khalid Bashir	Mr. Raheel
Address of the leased property	Block-B, 2nd Floor, Arif Habib Centre, Plot No. 23, Off. M.T.	Office No.04, 3rd 35 Mall Tower, Peshawar Cantt Khan Road	Shop No. F-15, 1st Floor, Legacy Tower, Koh-e-Noor City	Shop No. 16, 17 & Floor, Rizwan Arcade, Adamjee Road, Saddar	Shop No. 2, 18, Upper Floor, Khan Center, Multan Rahim Yar Khan	Office No. 1001, Basement, Basheer Plaza, Model Town	103, 10th Floor, Gul Tower, I.I Chundrigar Road,. Karachi
Lease agreement date	July 01, 2019	March 01, 2019	October 10, 2020	July 1, 2020	March 1, 2021	August 8, 2021	September 15, 2021
Lease commencement date Initial contractual term	July 01, 2019	March 01, 2019	October 15, 2020	July 1, 2020	March 1, 2021	September 1, 2021	October 1, 2021
of the lease Availability of extension option?	3 years Yes	5 years Yes	5 years Yes	3 years Yes	3 years Yes	5 years Yes	3 years Yes
No. of years for which the lease extension option is available	Indefinite	5 years	Indefinite	Indefinite	Indefinite	Indefinite	Indefinite
Estimated lease term (as on the date of commencement of the lease)	3 years	5 years	5 years	3 years	3 years	5 years	3 years

				Jn-audited) March 31, 2022	Audited June 30, 2021
		Note	-	Rup	ees
5.	LONG TERM INVESTMENTS - unquoted				
	Investment in subsidiaries Investment in other entities	5.1 5.2		38,000,000 43,633,673 81,633,673	81,558,105 54,754,771 136,312,876
5.1	Investment in subsidiaries - at cost less accumulated impairment				
	Arif Habib Commodities (Private) Limited - cost			38,000,000	38,000,000
	Arif Habib 1857 (Private) Limited - cost Less: accumulated impairment losses	14		- - - - - -	50,000,000 (6,441,895) 43,558,105 81,558,105
5.2	Investment in other entities - at fair value throug profit or loss	ıh			
	ISE Towers REIT Management Company Limited LSE Financial Services Limited	5.2.1 5.2.1		28,889,430 14,744,243 43,633,673	37,841,512 16,913,259 54,754,771

5.2.1 This represents the investment in 3,034,604 (June 2021: 3,034,604) unquoted ordinary shares of M/s. ISE Towers REIT Management Company Limited and 843,975 (June 2021: 843,975) unquoted ordinary shares of M/s. LSE Financial Services Limited.

....

Audited

# For the nine months and quarter ended March 31, 2022 (unaudited)

6.	INVESTMENT PROPERTY	Note	(Un-audited) March 31, 2022 But	Audited June 30, 2021
	Opening carrying amount Increase in fair value during the period / year - realized on disposal		1,968,800,000 <u>355,500,000</u> 2,324,300,000	1,678,415,232
	Sale during the period / year Purchase of plots in Naya Nazimabad project during the year	6.1	(1,446,000,000)	(152,500,000) 152,500,000
	Increase in fair value during the period / year - unrealized Closing carrying amount	6.2	878,300,000 196,500,000 1,074,800,000	1,678,415,232 290,384,768 1,968,800,000

- 6.1 This represents the sale of 49 residential plots located at Block A, Naya Nazimabad, Deh Manghopir, Gadap Town, Karachi to M/s. Javedan Corporation limited (a related party). Fair value of these plots amounted to Rs. 1,090.5 million and Rs. 1,446 million as on June 30, 2021 and December 23, 2021 (transaction date) respectively. Total sale proceeds of the transaction amounted to Rs. 1,446 million.
- 6.2 This represents investment in plots of land situated at Naya Nazimabad, Deh Manghopir, Gadap Town, Karachi as well as the investment in offices located in the building complex of Pakistan Stock Exchange Limited and LSE Financial Services Limited. The Naya Nazimabad Project is owned and managed by M/s. Javedan Corporation Limited (a related party of the Company).

(Un-audited)

_		March 31, 2022	June 30, 2021
7.	DEFERRED TAX ASSET - net Note	Ruj	pees
	Deferred tax (asset) / liability in respect of: - Unrealized loss on remeasurement of short term investments - Other temporary differences 7.1	(9,996,337) 4,675,929 (5,320,408)	
7.1	Deferred tax (asset) / liability in respect of other temporary differences		
	Deferred tax liabilities - Taxable temporary differences Accelerated depreciation Right-of-use assets Long term investment Short term investments Capital gain on sale of investments at FVTPL Deferred tax assets - Deductible temporary differences Intangible assets Long term investment Provision for doubtful debts and other receivables Lease liability	9,827,159 6,773,605 - - - - - - - - - - - - - - - - - - -	11,093,498 8,020,624 2,072,141 9,192,951 91,271,482 121,650,696 (6,815,000) - (268,015,283) (8,764,463)
		(11,924,835)	(283,594,746)
	Deferred tax (asset) / liability - net	4,675,929	(161,944,050)
	Deferred tax asset recognized to the extent of deferred tax Unrecognised deferred tax asset in the books	liability -	(121,650,696) (40,293,354) (161,944,050)

For the nine months and quarter ended March 31, 2022 (unaudited)

8.	SHORT TERM INVESTMENTS	Note	(Un-audited) March 31, 2022 Ruj	Audited June 30, 2021
	At fair value through profit or loss			
	Quoted equity / debt securities		4,782,361,479	2,539,802,515
	At fair value through other comprehensive	income		
	Quoted equity securities		4,782,361,479	<u>206,907,980</u> 2,746,710,495
9.	TRADE DEBTS			
	Considered good			
	- Brokerage receivable - Advisory and consultancy fee		255,854,508 130,559,957 386,414,465	120,088,055 115,104,095 235,192,150
	Considered doubtful		300,414,403	200, 192, 100
	- Brokerage receivable - Advisory and consultancy fee		870,873,330 51,604,192 922,477,522 1,308,891,987	870,668,691 51,604,192 922,272,883 1,157,465,033
	Less: provision for expected credit losses	9.1 9.2	(922,477,522) 386,414,465	(922,272,883) 235,192,150
			(Un-audited)	Audited
			March 31,	June 30,
			2022 Bui	2021
9.1	Movement in provision for expected credit	osses	10	
	Balance at the beginning of the period/ year Add: Charged for the period/ year Less: Reversed during the period/ year Balance at the end of the period/ year		922,272,883 204,639 - 922,477,522	906,321,587 15,951,296 

- 9.2 This includes Rs. 0.38 million (June 2021: Rs. 4.3 million) due from related parties. The maximum aggregate amount outstanding at any time during the year amounts to Rs. 249.70 million (June 2021: Rs. 331.80 million)
- The Company holds capital securities having fair value of Rs. 65,999 million (June 2021: Rs. 59,277 million) 9.3 owned by its clients, as collaterals against trade debts.
- 9.4 The aging analysis of the Company's trade debts as at reporting date is as follows :

For the nine months and quarter ended March 31, 2022 (unaudited)

	(Un-audited) March 31, 2022		_	Audited June 30, 2021	
	Gross Provision carrying for expected amount credit losses		Gross carrying amount	Provision for expected credit losses	
	Rupees				
Not past due	18,733,434	-		4,562,014	-
Past due 1 day - 30 days	222,580,002	9,892,228		182,731,378	-
Past due 31 days - 180 days	44,543,427	3,540,309		33,791,562	5,904,661
Past due 181 days - 1 year	109,274,926	439,365		9,521,312	2,465,878
Past due more than one year	913,555,560	908,400,982		931,985,501	913,902,344
	1,308,687,349	922,272,884		1,162,591,767	922,272,883

10.	RECEIVABLE AGAINST MARGIN FINANCING	Note	(Un-audited) March 31, 2022 Rup	Audited June 30, 2021
	Considered good Considered doubtful	10.1	339,890,398 <u>1,917,749</u> 341,808,147	245,655,746 1,917,749 247,573,495
	Less: provision for doubtful receivables		(1,917,749) 339,890,398	(1,917,749) 245,655,746

10.1 Margin financing facility is provided to clients on markup basis ranging from 10.00% to 17.00% (June 2021: 12.00% to 15.00%) per annum.

## 11. ADVANCES, DEPOSITS AND PREPAYMENTS

Advances		
Advance to consultant	10,498,832	9,293,760
Advance against expenses	2,799,000	1,068,956
Advance against salary	1,901,815	833,119
	15,199,647	11,195,835
Trade deposits		
Exposure deposit with National Clearing Company of		
Pakistan Limited (NCCPL) 11.1	38,084,159	49,110,315
Prepayments		
Insurance	3,323,232	551,904
	56,607,038	60,858,054

11.1 This represents deposits held at the reporting date against exposure arising out of trading in securities in accordance with the regulations of National Clearing Company Pakistan Limited.

## 12. LOAN TO RELATED PARTY

This represents loan balance under agreement dated 28th March, 2022 to finance working capital requirements of Javedan Corporation Limited. The markup on daily outstanding principal is payable quarterly in arrears as per the applicable rate of 3 months KIBOR + 1.75% within 30 days of the following quarter. The loan is repayable within 30 days of notice of demand

For the nine months and quarter ended March 31, 2022 (unaudited)

			March 31, 2022	June 30, 2021
13.	OTHER RECEIVABLES	Note	Rup	)ees
	Receivable against reverse repo transactions Receivable against sale of plots Others	13.1	196,781,238 32,126,734 14,840,500 243,748,472	268,568,516 5,126,734 6,082,439 279,777,689

- 13.1 This includes receivable against sale of plots amounting to Rs. 27 million from M/s. Javedan Corporation Limited (a related party).
- 14. During the period, the Board of Directors of the Company has resolved to sell 100% shareholding of Arif Habib 1857 (Private) Limited (a wholly owned subsidiary of AHL) for total consideration of PKR 50 million i.e. PKR 10 per share, subject to obtaining necessary corporate and regulatory approvals. Accordingly the investment is classified as an asset held for sale. The realizable value of underlying investee company is higher than its carrying amount and consequently the management is not expecting to incur impairment thereagainst.

			March 31, 2022	June 30, 2021
15.	CASH AND BANK BALANCES	Note	Rup	Dees
	Cash in hand Cash at bank:		680,846	650,596
	- current accounts		125,051,833	157,186,618
	<ul> <li>savings accounts</li> </ul>		863,799,111	2,516,261,256
		15.1	988,850,944	2,673,447,874
			989,531,790	2,674,098,470

15.1 This includes the balances held in bank accounts designated to customers amounting to Rs. 917.603 million (June 30, 2021: Rs. 1,563 million).

			(Un-audited)	Audited
			March 31,	June 30,
			2022	2021
16.	SHORT TERM BORROWINGS	Note	———— Rupees ————	
	Running finance facilities from banking companies - secured	16.1	2.074.242,563	1,369,369,349
	companies - secureu	10.1	2,014,242,303	1,009,009,049

- 16.1 Short term running finance facilities are available from various commercial banks, under mark-up arrangements, amounting to Rs. 6,250 million (June 2021: Rs. 5,500 million). These facilities have various maturity dates up to September 30, 2024 (June 2021: September 30, 2024). These arrangements are secured against pledge of marketable securities. These running finance facilities carry mark-up ranging from 1 month KIBOR + 0.65% to 1.0%, 3 month KIBOR + 0.50% to 1.5% (June 2021: 1 month KIBOR + 0.55% to 1.0%, 3 month KIBOR + 0.50% to 1.5%) calculated on a daily product basis that is payable quarterly.
- 16.1.1 Fair value of shares pledged with banking companies against various short term running finance facilities and bank guarantees as at March 31, 2022 amounted to Rs. 6,850.62 million (June 2021: Rs. 5,642.98 million). Total value of pledged securities with financial institutions indicating separately securities belonging to customers is as follows:

For the nine months and quarter ended March 31, 2022 (unaudited)

	March 31, 2022			June 30, 2021		
	Number of securities	Amount (Rupees)	-	Number of securities	Amount (Rupees)	
Clients House	122,850,000 43,985,000 166,835,000	5,128,987,500 1,721,627,650 6,850,615,150	-	140,335,000 66,582,755 206,917,755	4,086,425,400 1,554,857,660 5,641,283,060	

17.	TRADE AND OTHER PAYABLES	Note	(Un-audited) March 31, 2022 ——Ru	Audited June 30, 2021
	Trade creditors	17.1	917,603,821	1,554,805,840
	Commission payable to staff	17.2	69,016,733	102,628,723
	Accrued expenses		3,384,860	19,968,931
	Withholding tax payable		15,556,057	71,302,613
	Sindh sales tax and federal excise duty payable		12,524,708	22,809,898
	Advance from related party	17.3	10,743,725	6,743,695
	Other liabilities		7,811,526	11,735,305
			1,036,641,430	1,789,995,005

- 17.1 This includes Rs. 77.75 million (June 30, 2021: Rs 126.1 million) payable to related parties of the Company.
- 17.2 This includes Rs. 15 million (June 30, 2021: Rs. 49.15 million) payable to related parties of the Company.
- 17.3 This represents advance obtained from M/s. Arif Habib Commodities (Private) Limited against the sale of PSX offices (classified as investment property) by the Company.

18.	( TAXATION - net	Un-audited) March 31, 2022 ——— Rup	Audited June 30, 2021
	Balance at the beginning of the period/ year	199,213,556	53,030,170
	Add: Provision for the period/ year	110,025,404	309,097,181
	Less: Tax paid during the period/ year	(215,026,158)	(162,913,795)
	Balance at the end of the period/ year	94,212,802	199,213,556

## 19. CONTINGENCY AND COMMITMENTS

## 19.1 Contingency

There has been no change in the status of the contingent liability as reported in note 24.1 to the annual unconsolidated financial statements of the Company for the year ended June 30, 2021.

For the nine months and quarter ended March 31, 2022 (unaudited)

19.2	Commitments	Note	(Un-audited) March 31, 2022 Ruj	Audited June 30, 2021
	Following commitments were outstanding as at the reporting date:			
	- Outstanding settlements against Margin Trading contracts		575,046,055	788,579,531
	<ul> <li>Outstanding settlements against (purchase)/ sale of securities in regular market.</li> </ul>		27,331,496	34,264,836
	<ul> <li>Financial guarantees given by a commercial banks on behalf of the Company</li> </ul>		750,000,000	750,000,000
			(Un-audited) March 31, 2022	Audited March 31, 2021
20.	OPERATING REVENUE		Ruj	pees
	Brokerage revenue Advisory and consultancy fee Dividend income Mark-up on margin financing Mark-up on corporate debt securities	20.1 20.2 32 32	398,305,696 332,541,724 104,261,045 38,315,019 <u>7,535,481</u> 880,958,965	509,872,664 473,501,264 31,992,201 23,623,596 15,103,781 <u>1,054,093,506</u>
20.1	Brokerage revenue			
	Gross revenue Less: Sales tax Net revenue		457,822,639 (59,516,943) 398,305,696	586,060,533 (76,187,869) 509,872,664
20.2	Advisory and consultancy fee			
	Gross revenue Less: Sales tax Net revenue		382,231,867 (49,690,143) 332,541,724	544,254,326 (70,753,062) 473,501,264
21.	UNREALIZED (LOSS) / GAIN ON RE-MEASUR OF LONG TERM AND SHORT TERM INVEST			
	Short term investments Long term investments		(369,265,901) (11,121,098) (380,386,999)	686,538,573 13,936,000 700,474,573

For the nine months and quarter ended March 31, 2022 (unaudited)

101	the fille months and quarter ended war	511 51, 2	ozz (unauune	u)
		()	Un-audited)	Audited
			March 31,	March 31,
			2022	2021
	No	ote		Dees
22.	ADMINISTRATIVE AND OPERATING EXPENSES			
	Salaries and other benefits 22	2.1	220,044,717	246,374,767
	Motor vehicle expense		29,771,168	19,838,526
	C.D.C and clearing house charges		21,443,134	21,922,940
	Building maintenance		18,845,212	15,126,026
	Depreciation on right-of-use assets		12,793,270	15,567,044
		2.2	17,500,000	17,100,000
	Communication		15,827,970	15,056,158
	Legal and professional charges		10,083,745	6,010,096
	Depreciation on property and equipment		12,910,353	9,637,434
	Insurance		9,206,642	5,823,442
	Repairs and maintenance		7,930,304	6,623,914
	Fees and subscription		6,227,326	9,414,645
	Travelling expenses		6,411,885	1,915,249
	Others		3,486,077	3,619,608
	Business representation		3,992,929	14,522,646
	Printing and stationery		4,723,072	2,690,293
	Rent, rates and taxes		8,538,477	1,685,120
	Advertisement and business promotion		1,008,617	4,901,554
	Audit fees		657,211	310,000
	Write off of trade receivables		370,739	452,000
	Conveyance and meals		438,919	267,347
	Amortisation of intangible assets		236,132	303,079
	Meeting expenses Donation		200,000	200,000
	Donation		412,647,899	5,000,000 424,361,888
			412,047,099	424,301,000
22.1	Salaries and other benefits			
	Salaries and other benefits		136,871,923	143,985,179
	Commission		83,172,794	102,389,588
			220,044,717	246,374,767

22.2 This represents charges paid to M/s. Arif Habib Consultancy (Private) Limited in respect of recruitment services obtained for providing senior and highly qualified consultants to lead the Company's investment banking department.

		(Un-audited) March 31, 2022	Audited March 31, 2021
23.	OTHER OPERATING INCOME	Rup	Dees
	Mark-up on loan to related party Profit on savings accounts maintained with banks Profit on exposure deposits placed with PSX and NCCPL Mark-up on reverse repo transactions	301,710 33,416,205 2,210,280 22,130,717 58,058,912	610,703 21,933,848 4,074,462 - 26,619,013

For the nine months and quarter ended March 31, 2022 (unaudited)

24.	FINANCE COSTS	Note	(Un-audited) March 31, 2022 Rup	Audited March 31, 2021
24.		NOLE	пир	cc3
	Markup on short term borrowings			
	from banking companies		78,759,444	44,789,624
	Markup on loan from related party	24.1	20,112,499	-
	Markup on Loan From Sponsor		-	13,718,736
	Bank charges and others		11,234,267	12,666,853
	Interest on unwinding of the lease liability		2,276,689	4,478,847
	Markup on margin trading system securities		2,787,628	2,288,409
	Guarantee charges to parent company		2,284,672	954,566
	Markup on long term loan from banking compar	у	-	24,608,164
			117,455,199	103,505,199

24.1 This includes markup on finance facility obtained from Arif Habib Corporation Limited as per the applicable rate of 3 months KIBOR + 1.80% amounting to PKR 3.09 million and markup on finance facility obtained from Javedan Corporation Limited as per the applicable rate of 3 months KIBOR + 1.75% amounting to PKR 17.01 million.

			(Un-audited) March 31, 2022	Audited March 31, 2021	
25.	TAXATION	Note	Rupees		
	Current tax - for the year - for prior years		118,251,939 (8,226,535) 110,025,404	85,276,163 	
	Deferred		(5,320,408)		
26.	EARNINGS PER SHARE		<u>    104,704,996    </u>	85,276,163	
26.1	Basic earnings per share				
	Profit after taxation attributable to ordinary share	holders	Nu	<u>1,586,698,728</u> (Restated) Imber ———	
	Weighted average number of ordinary shares outstanding during the period	26.1.1	<b>65,340,000</b>	65,340,000 pees	
	Earnings per share - basic	26.1.1	11.90	24.28	

26.1.1 In accordance with the requirement of the International Accounting Standard (IAS) 33 'Earnings Per Share', the basic earnings per share of the Company for the nine-month period and the quarter ended March 31, 2021 has been retrospectively adjusted for the effect of bonus shares issued during the period. For this purpose, the weighted average number of ordinary shares outstanding immediately before the bonus issue has been increased by the bonus adjustment factor of 1.1.

## 26.2 Diluted earnings per share

There is no dilutive effect on the basic earnings per share of the Company, since there were no potential ordinary shares in issue as at the reporting dates.

For	the nine months and quarter ended March	31, 2022 (unaudit	ed)
	·	(Un-audited)	, Audited
		March 31,	March 31,
27.	CASH AND CASH EQUIVALENTS	2022	2021
	Note		ipees
	Cash and bank balances	989,531,790	1,423,914,035
	Short term borrowings	(2,074,242,563) (1,084,710,773)	(282,996,689) 1,140,917,346
28.	RELATED PARTY TRANSACTIONS AND BALANCES	(1,004,710,773)	1,140,917,340
		Nine months	s period ended
	Transaction with related parties	March 31,	March 31,
		2022	2021
	PARENT COMPANY		ipees
	Arif Habib Corporation Limited Brokerage commission earned during		
	the period on sale and purchase		
	of securities	4,629,654	4,714,428
	Guarantee commission paid / payable	2,284,672	813,738
	Mark-up on loan paid / payable Loan received	3,099,721 650,000,000	-
	Loan repaid	650,000,000	-
	Dividend paid during the period	412,458,900	103,114,710
	SUBSIDIARY		
	Arif Habib Commodities (Private) Limited		
	Brokerage commission earned during		
	the period on sale and purchase		
	of securities	306,783	188,831
	Mark-up income earned on loan	-	469,875
	OTHER RELATED PARTIES		
	Javedan Corporation Limited		150 500 000
	Purchase of plots Sale of plots	- 1,446,000,000	152,500,000
	Mark-up on loan paid / payable	17,012,778	-
	Loan extended	280,000,000	-
	Loan received	880,000,000	-
	Loan repaid Brokerage commission earned during the	880,000,000	-
	period on sale and purchase of securities	322,500	_
	Mark-up on loan paid	17,012,778	-
	Rotocast Engineering Company (Private) Limited		
	Brokerage commission earned during the period on		
	sale and purchase of securities	246,007	-
	Arif Habib Equity (Private) Limited		
	Brokerage commission earned during the period		
	on sale and purchase of securities	754,625	-
	Arif Habib Dolmen REIT Management Limited		
	Brokerage commission earned during the	516,000	-
	period on sale and purchase of securities		
	KEY MANAGEMENT PERSONNEL Zafar Alam (Chairman of the Board of Directors)		
	Brokerage commission earned during the period		
	on sale and purchase of securities	164,692	687,196
	Dividend paid during the period	651,000	91,500
	Mosting Eoo Daid	50 000	E0 000

50,000

50,000

Meeting Fee Paid

For the nine months and quarter ended March 31, 2022 (unaudited)

and quarter cruck march or,	Nine months	period ended
	March 31,	March 31,
Muhammad Shahid Ali (CEO)	2022	2021
Brokerage commission earned during the period on sale and purchase of securities Dividend paid during the period	Ru 6,579,740 8,780	pees 12,564,434 2,195
Muhammad Haroon (Director) Brokerage commission earned during the period on sale and purchase of securities Dividend paid during the period Meeting Fee Paid	358,815 15,570 50,000	264,042 3,893 50,000
Muhammad Sohail Salat (Director) Dividend paid during the period Meeting Fee Paid	1,500 50,000	1,500 50,000
Sharin Shahid (Director) Brokerage commission earned during the period on sale and purchase of securities Dividend paid during the period Meeting Fee Paid	679,550 10,990 50,000	2,326,163 2,748 50,000
Nida Ahsan (Director) Brokerage commission earned during the period on sale and purchase of securities Dividend paid during the period Meeting Fee Paid	608,239 10,990 50,000	350,000 2,748 50,000
Mohsin Madni (Director) Brokerage commission earned during the period on sale and purchase of securities Dividend paid during the period	9,780 5,000	11,713 1,250
CLOSE FAMILY MEMBERS OF KEY MANAGEMENT PERSO Arif Habib	DNNEL	
Brokerage commission earned during the period on sale and purchase of securities Loan repaid Loan received	4,471,829 - -	4,832,575 1,710,000,000 1,410,000,000
Mark-up paid Dividend paid during the period Abdus Samad A. Habib	- 18,105,000	16,745,906 8,027,520
Brokerage commission earned during the period on sale and purchase of securities	418,300	1,696,097
<b>POST EMPLOYMENT BENEFIT PLAN</b> Provident fund trust - Contribution paid during the period	7,737,645	5,579,088

For the nine months and quarter ended March 31, 2022 (unaudited)

Balances with related parties at the end of the reporting period:	March 31, 2022	June 30, 2021
PARENT COMPANY Arif Habib Corporation Limited Trade receivable Guarantee charges payable Mark-up payable	41,587 844,995 -	33,093 464,883 4,447,132
<b>SUBSIDIARY</b> Arif Habib Commodities (Private) Limited Advance received against sale of investment property Advance paid for subscription of shares Trade payable Advances recievable	11,000,030 2,000,000 6,190,290 256,305	6,743,695 2,000,000 1,801,990 256,305
<b>KEY MANAGEMENT PERSONNEL</b> Zafar Alam (Chairman of the board of Directors) Trade payable	303,500	1,104,484
Muhammad Shahid Ali (CEO) Trade payable	69,803,809	112,754,445
Sharmin Shahid (Director) Trade receivable Trade payable	- 533,753	8,340
<b>Nida Ahsan (Director)</b> Trade payable Trade receivable	- 9,051	9,346,762
<b>Muhammad Haroon (Director)</b> Trade payable	279,795	29,147
<b>Mohsin Madni (Director)</b> Trade payable	4,035	191,512
Muhammad Sohail Salat (Director) Trade receivable	599	-
CLOSE FAMILY MEMBERS OF KEY MANAGEMENT PERSONNEL		
<b>Arif Habib</b> Trade receivable	67,123	49,556
Abdus Samad A. Habib Trade payable	638,025	872,251
<b>Muhammad Kashif A. Habib</b> Trade receivable	12,666	4,075,266
OTHER RELATED PARTIES		
Javedan Corporation Limited Receivable against sale of plots Trade receivable Advance against booking of flats	27,000,000 80,000 56,250,000	5,126,734 - -
Rotocast Engineering Co. (Private) Limited Trade receivable	8,141	31,083
Arif Habib Equity (Private) Limited Trade receivable	151,810	156,484
Arif Habib Dolmen REIT Management Limited Trade receivable	10,556	-

## For the nine months and quarter ended March 31, 2022 (unaudited)

## 29. CORRECTION OF A PRIOR PERIOD ERROR

As its accounting policy, the Company recognizes the regular way purchase and sale of its own proprietary investments using 'trade date accounting'. However, to the contrary, the sale of 8,220,500 ordinary shares of Hum Network Limited (being carried at fair value through other comprehensive income) transacted on June 29, 2020 and June 30, 2020 was, inadvertently, accounted for as a disposal in the subsequent financial reporting period. This error was identified during the course of preparation of the annual financial statements of the Company for the year ended June 30, 2021 and was rectified retrospectively in those set of financial statements.

Accordingly, in these subsequent interim financial statements, the aforesaid error has also been rectified retrospectively in accordance with the requirements of the International Accounting Standard (IAS) 8 'Accounting Policies, Changes in Accounting Estimates and Errors' and IAS 34 'Interim Financial Reporting', and all the corresponding figures affected by the error have been restated.

The retrospective correction of the error has its effects on the corresponding figures presented in these interim financial statements as follows:

Effects on the Condensed Interim Unconsolidated Statement of Changes in Equity	profits	Surplus on remeasurement of investment in equity securities
Balance as at June 30, 2020 (as previously reported)	2,173,236,272	483,759,375
Effects of restatement		
Increase in other comprehensive income for the year ended June 30, 2020 Increase in gain realized on disposal of equity securities at	FVOCI 65,326,305 65,326,305	4,905,630 (65,326,305) (60,420,675)
Balance as at June 30, 2020 (as restated)	2,238,562,577	423,338,700
Balance as at March 31, 2021 (as previously reported)	3,833,473,755	8,356,230
Effects of restatement		
Increase in other comprehensive income for the year ended June 30, 2020	-	4,905,630
Increase in gain realized on disposal of equity securities at (recognized as of June 30, 2020)	FVOCI 65,326,305	(65,326,305)
Decrease in gain realized on disposal of equity securities at FVOCI (recognized during the Nine month period ended March 31, 2021)	(65,326,305)	65,326,305 4,905,630
Balance as at March 31, 2021 (as restated)	3,833,473,755	13,261,860

## 30. FAIR VALUE HIERARCHY

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e.
- Level 3: Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

Following is the fair value hierarchy of the assets carried at fair value:

For the nine months and quarter ended March 31, 2022 (unaudited)

	Level 1	Level 2	Level 3	Level 4				
As on March 31, 2022	Amount in Rupees							
<i>Financial assets measured at fair value</i> Short term investments Long term investments	4,782,361,479	-	- 43,633,673	4,782,361,479 43,633,673				
<i>Non-financial assets measured at fair value</i> Investment properties		1,074,800,000	-	1,074,800,000				
As on June 30, 2021								
<i>Financial assets measured at fair value</i> Short term investments Long term investments	2,746,710,495	-	- 54,754,771	<u>2,746,710,495</u> 54,754,771				
Non-financial assets measured at fair value Investment properties		1,968,800,000	-	1,968,800,000				

#### 31. **OPERATING SEGMENT**

These interim financial statements have been prepared on the basis of a single reportable segment as the Company's asset allocation decisions are based on a single and integrated business strategy.

All non current assets of the Company as at March 31, 2022 were located in Pakistan.

#### 32. CORRESPONDING FIGURES

The corresponding figures have been rearranged and reclassified, wherever considered necessary for the purpose of comparison and better presentation. Following reclassifications have been made in these unconsolidated financial statements.

Reclassified from component	Reclassified to component	Amount (Rupees)
Advisory and consultancy fee (Trade debts)	Receivable against sale of plots (Other receivables)	5,126,734
Mark-up on margin financing (Other income)	Mark-up on margin financing (Operating revenue)	23,623,596
Markup on corporate debt securities (Other income)	Markup on corporate debt securities (Operating revenue)	15,103,781

#### 33. GENERAL

#### 33.1 Date of authorization for issue of these interim financial statements

These interim financial statements were authorized for issue by the Board of Directors of the Company in their meeting held on April 26, 2022.

## 33.2 Level of rounding

Unless otherwise indicated, all figures in these interim financial statements have been rounded off to the nearest rupee.

frama Di Chief Executive Office

hipen

Tala biddig: Chief Financial Officer

# CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

# CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at March 31, 2022	Note	(Un-audited)         Audite           March 31,         June 3           2022         2021           — Rupees         — —	
ASSETS			
Non-current assets Property and equipment Right-of-use assets Intangible assets Long term investments Investment property Long-term advances and deposits Deferred tax asset - net	3 4 5 6	87,277,476 23,357,257 7,347,204 43,633,673 1,074,800,000 72,681,005 5,320,408 1,314,417,023	76,921,622 27,657,325 10,083,336 54,754,771 1,968,800,000 32,118,136 
Current assets Short term investments Trade debts Receivable against margin financing Advances, deposits and prepayments Loan to related party Accrued markup on margin financing Other receivables Assets held for sale Cash and bank balances Total assets	7 8 9 10 11 12 13 14	4,786,867,148 386,414,465 339,890,398 116,949,700 280,301,710 17,585,051 243,748,472 49,015,955 <u>996,046,446</u> 7,216,819,345 8,531,236,368	2,799,662,594 235,192,150 245,655,746 116,097,069 7,650,726 283,777,689 2,679,062,673 6,367,098,647 8,537,433,837
EQUITY AND LIABILITIES			
Share capital and reserves Authorized capital 75,000,000 (June 30, 2021: 75,000,000) ordinary shares of Rs. 10/- each Issued, subscribed and paid-up capital 65,340,000 (June 30, 2021: 59,400,000) ordinary shares of Rs. 10/each Capital reserves		<u> </u>	<u> </u>
Surplus on revaluation of property (Deficit)/ surplus on re-measurement of investment in equity securities		15,432,500	15,432,500 27,944,785
<i>Revenue reserves</i> Unappropriated profits		15,432,500 4,589,518,735 5,258,351,235	43,377,285 4,413,860,019 5,051,237,304
Non-current liabilities Lease liability Current liabilities Short term borrowings Current portion of lease liability Trade and other payables Unclaimed dividend Loan from related party Payable against purchase of securities- net Markup accrued on borrowings Taxation - net <b>Contingencies and commitments</b>	15 16 17 18	6,732,317 2,074,242,563 12,605,965 1,020,241,910 19,262,333 7,032,402 37,120,974 95,646,669 3,266,152,816	3,525,415 1,369,369,349 26,696,871 1,794,251,304 14,920,013 3,862,500 53,758,623 18,639,958 201,172,500 3,482,671,118
Total equity and liabilities		8,531,236,368	8,537,433,837

The annexed notes from 1 to 32 form an integral part of these condensed interim consolidated financial statements.

ama h. Chief Executive Officer

Director

Tala hiddig: Chief Financial Officer

# CONDENSED INTERIM CONSOLIDATED PROFIT AND LOSS ACCOUNT

# For the nine months and quarter ended March 31, 2022 (unaudited)

		Nine months ended		Quarter ended	
		March 31, 2022	March 31, 2021	March 31, 2022	March 31, 2021
	Note	-	Rup	ees	-
Operating revenue	19	903,397,021	1,079,828,881	201,037,293	464,179,615
Capital gain on sale of short term investments		301,745,138	993,962,499	140,528,563	545,734,501
Unrealized (loss) / gain on re-measurement of long term and short term investments	20	(380,386,999)	172,625,293	(264,322,425)	(527,849,280)
	20	(78,641,861)	1,166,587,792	(123,793,862)	17,885,221
		824,755,160	2,246,416,673	77,243,431	482,064,836
Administrative and operating expenses Other charges Other operating income	21 22	(427,672,922) (204,639) 59,845,987	(435,231,704) (14,429,446) 33,250,535	(131,368,950) - 31,628,849	(166,387,982) 3,280,681 17,054,717
Gain on investment property: - Unrealized gain on remeasurement to fair valu - Realized gain on disposal	e 6	196,500,000 355,500,000 552,000,000	129,500,000 500,000 130,000,000	98,817,810 _ 98,817,810	129,500,000 500,000 130,000,000
Operating profit		1,008,723,586	1,960,006,058	76,321,140	466,012,252
Finance costs	23	(117,455,199)	(103,519,099)	(41,853,205)	(20,119,183)
Profit before taxation		891,268,387	1,856,486,959	34,467,935	445,893,069
Taxation	24	(106,102,771)	(249,093,367)	(12,520,994)	(163,556,530)
Profit after tax from continuing operations		785,165,616	1,607,393,592	21,946,941	282,336,539
0.1		705,105,010	1,007,393,392	21,940,941	202,330,339
Discontinued operations Profit for the period from discontinued operations - net of tax	13	2,016,855	1,148,379	2,016,855	66,046
Profit for the Period		787,182,471	1,608,541,971	23,963,796	282,402,585
Earnings per share - basic and diluted From continuing operations From discontinued operations	25	12.02 0.03 12.05	(Restated) 24.60 0.02 24.62	0.34 0.03 0.37	(Restated) 4.32 0.00 4.32

The annexed notes from 1 to 32 form an integral part of these condensed interim consolidated financial statements.

framale

Chief Executive Officer

higher Director

Tala hiddig: Chief Financial Officer

nector

Arif Habib Limited Quaterly Report March 31,2022 35

# CONDENSED INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

# For the nine months and quarter ended March 31, 2022 (unaudited)

	Nine months ended		Quarter ended	
	March 31, 2022	March 31, 2021	March 31, 2022	March 31, 2021
	Rupees			
Profit after taxation	787,182,471	1,608,541,971	23,963,796	282,402,585
Other comprehensive (loss) / income				
Items that will not be reclassified subsequently to statement of profit or loss				
Net change in fair value of the investment in equity securities	-	(253,364,390)	52,629,960	21,671,070
Total comprehensive income for the period	787,182,471	1,355,177,581	76,593,756	304,073,655

The annexed notes from 1 to 32 form an integral part of these condensed interim consolidated financial statements.

Lama Q1

Chief Executive Officer

allow

Director

Tala hidden

Chief Financial Officer

## CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

#### For the nine months and quarter ended March 31, 2022 (unaudited)

	R	evenue reserve	Capita	l reserves		
	Issued, subscribed & paid up capital	Unappropriated profits	Surplus on revaluation of property Rupees	of equity securities a FVOCI	ent Sub-total	Total
Balance as at June 30, 2020 - restated refer (note 28)	594,000,000	2,274,098,230	15,432,500	423,338,700	2,712,869,430	3,306,869,430
Total comprehensive income for the nine month ended March 31, 2021 - Profit after taxation - Other comprehensive loss Gain realized on disposal of investment in ordii shares classified as at fair value through other	- - nary	1,608,541,971  1,608,541,971		(253,364,390) (253,364,390)	1,608,541,971 (253,364,390) 1,355,177,581	1,608,541,971 (253,364,390) 1,355,177,581
comprehensive income - restated refer (note 28)	-	156,712,450	- (	(156,712,450)	-	-
Transaction with owners - Cash dividend paid @ 25% for the year ende June 30, 2020	d -	(148,500,000)	-	-	(148,500,000)	(148,500,000)
Balance as at March 31, 2021 - restated	594,000,000	3,890,852,651	15,432,500	13,261,860	3,919,547,011	4,513,547,011
Balance as at June 30, 2021	594,000,000	4,413,860,019	15,432,500	27,944,785	4,457,237,304	5,051,237,304
Total comprehensive income for the nine month ended March 31, 2022 - Profit after taxation - Other comprehensive loss Gain realized on disposal of investment in ordii	-	787,182,471			787,182,471 787,182,471	787,182,471
shares classified as at fair value through othe comprehensive income		41,876,245	-	(27,944,785)	13,931,460	13,931,460
Transaction with owners - Bonus shares @ 10% for the year ended June 30, 2021 - Cash dividend paid @ 100% for the year end	59,400,000	(59,400,000)	-	-	(59,400,000)	
June 30, 2021	- 59,400,000	(594,000,000) (653,400,000)	-	-	(594,000,000) (653,400,000)	(594,000,000) (594,000,000)
Balance as at March 31, 2022	653,400,000	4,589,518,735	15,432,500		4,604,951,235	5,258,351,235

The annexed notes from 1 to 32 form an integral part of these condensed interim consolidated financial statements.

frama Que

Chief Executive Officer

hiland Director

Tala fiddig: Chief Financial Officer

Arif Habib Limited Quaterly Report March 31,2022 37

## CONDENSED INTERIM CONSOLIDATED **CASH FLOW STATEMENT**

#### For the nine months and quarter ended March 31, 2022 (unaudited)

		March 31, 2022	March 31, 2021
	Note	Ru	pees
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation		891,268,387	1,856,486,959
Adjustments for: - Unrealized gain on re-measurement of investment property - Gain on disposal of investment property - Provision for expected credit losses - Loss / (gain) on re-measurement of	6	(196,500,000) (355,500,000) 204,639	(129,500,000) (500,000) 14,429,446
<ul> <li>Long term investments</li> <li>Depreciation on property and equipment</li> <li>Depreciation on right-of-use assets</li> <li>Amortization of intangible asset</li> <li>Finance costs</li> <li>Mark up on reverse repo transactions</li> </ul>	20 21 21 21 23 22	11,121,098 13,121,111 12,793,270 236,132 117,455,199 (22,130,717)	(13,936,000) 9,803,362 15,567,044 303,078 103,519,099 -

22

6

26

Merch 01

(35,203,280)

436.865.839

(1,973,273,094)

(151,426,954)

(94,234,652)

(9,934,325)

83,077,754

(280,301,710)

(774,009,394)

(3,862,500)

(46,726,221)

(3,251,543,727)

(2,814,677,888)

(3,130,601,081)

(216,949,010)

(98,974,183)

(23,476,965)

41,285,460

(40,562,869)

(19,377,206)

(589, 657, 680)

(609,034,886)

(2,343,390,341)

1,309,693,324

(1,033,697,017)

1,396,245,626

1,419,000,000

(852.631)

(454,402,548)

Marah 21

(313.971)

1.856.172.988

1,460,987,441

(57,779,038) (241,706,253)

(71.221.864)

(115,060,806)

598,048,300

1,569,162,666

3,425,335,654

(109, 374, 009)

(155, 220, 773)

3.160.740.872

(19, 127, 488)

153,000,000

(18, 228, 568)

(15,643,606)

(499,987,261)

(300,000,000)

(147,248,671)

(962.879.538)

2,179,632,766

1,157,655,284

(1,021,977,482)

398.920

(152,500,000)

(104.854)

(4,000,260)

- Mark up on reverse repo transactions - Profit on savings accounts maintained with banks

#### Cash generated from operating activities before working capital changes

#### Effect on cash flow due to working capital changes

- (Increase)/decrease in current assets
- Short-term investments
- Trade debts

- Receivable against margin financing
- Advances, deposits and prepayments
- Accrued markup on margin financing - Loan to related party
- Other receivables

- Increase/(decrease) in current liabilities
- Trade and other payables
- Loan from related party
- Payable against purchase of securities- net

#### Cash (used in) / generated from operations Taxes paid

Finance costs paid

Net cash (used in) / generated from operating activities

#### CASH FLOWS FROM INVESTING ACTIVITIES

Acquisition of property and equipment Additions to investment property Proceeds from disposal of investment property Interest received on savings accounts maintained with banks Long-term advances and deposits (paid) / refunded Net cash generated from / (used in) investing activities

#### CASH FLOWS FROM FINANCING ACTIVITIES

Principal repayment against lease liability Repayment of long term loan from banking company - secured Repayment of long term loan from related party - unsecured Dividend paid

#### Net cash used in financing activities

Net (decrease) / increase in cash and cash equivalents Cash and cash equivalents at the beginning of the period

#### Cash and cash equivalents at the end of the period

The annexed notes from 1 to 32 form an integral part of these condensed interim consolidated financial statements. Tala hiddig:

0 11.0 Chief Executive Officer

Director

For the nine months and quarter ended March 31, 2022 (unaudited)

#### 1. STATUS AND NATURE OF BUSINESS

- 1.1 Arif Habib Limited ("the Company") is a public listed company incorporated in Pakistan under the Companies Ordinance, 1984 (repealed with the enactment of the Companies Act, 2017 on May 30, 2017). The shares of the Company are quoted on Pakistan Stock Exchange Limited (PSX). The Company was initially incorporated as an unquoted public limited company wholly owned by Arif Habib Corporation Limited ("the Parent Company"). Subsequently, the Parent Company offered its 25% shareholding in the Company to general public and the Company obtained listing on the PSX on January 31, 2007. As of the reporting date, the Parent Company held 69.44% shares (June, 30 2021: 69.44% shares) of the Company.
- 1.2 The Company is a holder of Trading Right Entitlement Certificate (TREC) of PSX. The principal activities of the Company are investments, share brokerage, inter-bank brokerage, Initial Public Offer (IPO) underwriting, advisory and consultancy services.
- 1.3 The geographical location of Company's offices are as follows:

- Karachi	Head office (Registered office)	Arif Habib Centre, 23 M.T. Khan Road, Karachi
- Lahore	Regional office	Office Nos. G-05 & G-06, Ground Floor, LSE Plaza, 19, Khayaban-e-Aiwan-e-Iqbal, Lahore
- Islamabad	Regional office	Office No. 506, 5th Floor, ISE Towers, Jinnah Avenue, Islamabad
- Peshawar	Regional office	Shops No. F13, F14, F15, F16, and F17, 1st Floor, The Mall Tower, Peshawar Cantt.
- Faisalabad	Regional office	Office No. 04, 3rd Floor at Legacy Tower, Koh-e-Noor City.
- Rawalpindi	Regional office	Shop No. F-15, 1st Floor, Rizwan Arcade, Adam Jee Road, Saddar.
- Multan	Regional office	Shop No. 16, 17 & 18, Upper Floor, Khan Center, Multan
- Rahim Yar Khan	Regional office	Shop No. 2, Basement, Basheer Plaza, Model Town, Rahim Yar Khan
- Karachi	Regional office	Office No. 1001, 1002, 103, 10th Floor, Gul Tower, I.I. Chundrigar Road, Karachi

- 1.4 The Company has following wholly owned subsidiaries:
  - Arif Habib Commodities (Private) Limited
  - Arif Habib 1857 (Private) Limited

## 2. BASIS OF PREPARATION OF THESE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

2.1 Statement of compliance with the applicable accounting and reporting standards

These condensed interim consolidated financial statements (here-in-after referred to as the 'interim financial statements') have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise:

- International Accounting Standard (IAS) 34 'Interim Financial Reporting', issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of, and directives issued under, the Companies Act, 2017.

Where the provisions of, and directives issued under, the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of, and directives issued under, the Companies Act, 2017 have been followed.

These interim financial statements do not include all the information and disclosures as required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2021.

#### For the nine months and quarter ended March 31, 2022 (unaudited)

#### 2.2 Basis of measurement of items in these interim financial statements

All the items in these interim financial statements have been measured at their historical cost except for the following:

- Long term investments in unquoted ordinary shares of M/s. ISE Tower REIT Management Limited and M/s. LSE Financial Services Limited which are carried at fair value;
- (b) Investment property which is carried at fair value; and
- (c) Short term investments in quoted equity securities and term finance certificates / sukuks which are carried at fair value.

#### 2.3 Functional and presentation currency

Items included in these interim financial statements are measured using the currency of the primary economic environment in which the Company operates. These interim financial statements are presented in Pak Rupees which is the Company's functional and presentation currency.

#### 2.4 Judgments and sources of estimation uncertainty

In preparing these interim financial statements, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those applied in the annual consolidated financial statements of the Company as at and for the year ended June 30, 2021.

#### 2.5 Significant accounting policies

The significant accounting policies applied in the preparation of these interim financial statements are the same as those applied in the preparation of the annual consolidated financial statements of the Company for the year ended June 30, 2021.

			(Un-audited) March 31, 2022	Audited June 30, 2021
3.	PROPERTY AND EQUIPMENT	Note	Rupees	
	Owned assets	3.1	87,277,476	76,921,622

3.1 During the period ended March 31, 2022, additions made amounting to Rs. 23.14 million (June 2021: Rs. 24.82 million) which comprised of office equipment, furniture and fixtures and computer and allied. However, no disposals were made in property and equipment.

		(Un-audited) March 31, 2022	Audited June 30, 2021
4.	RIGHT-OF-USE-ASSETS Note	Rup	Dees
	Opening net book value Add: Addition during the period / year	27,657,325 <u>8,493,202</u> 36,150,527	42,319,024 6,540,869 48,859,893
	Less: Depreciation charged during the period / year Closing net book value 4.1	(12,793,270) 23,357,257	(21,202,568) 27,657,325

#### For the nine months and quarter ended March 31, 2022 (unaudited)

4.1 These represent the Company's right to use certain real-estate properties held by it under lease arrangements. The principal terms and conditions of the said arrangements are as follows:

	Principal Office (Karachi)	Regional Office (Peshawar)	Regional Office (Faisalabad)	Regional Office (Rawalpindi)	Regional Office (Multan)	Regional Office (Rahim Yar Khan)	Regional Office (Karachi)
Lessor name	Rotocast Engineering	Mr. Azmat Hassan Khan	Mr.Tahir Mr. Ahsan	Mr. Khalid Nazir, Rizwan	Mr. Nizakat Ali & Mr.	Mr. Khalid Bashir	Mr. Raheel
	Co. (Pvt.) Ltd.		Mahmood		Muhamamd Ilyas		
Address of the leased	Block-B, 2nd Floor,	Office No.04, 3rd	Shop No. F-15, 1st	Shop No. 16, 17 &	Shop No. 2,	Office No. 1001,	103, 10th Floor,
property	Arif Habib Centre,	35 Mall Tower,	Floor, Legacy Tower,	Floor, Rizwan	18, Upper Floor,	Basement, Basheer	Chundrigar Road,
	Plot No. 23, Off. M.T.	Peshawar Cantt	Koh-e-Noor City	Arcade, Adamjee	Khan Center, Multan	Plaza, Model Town	Gul Tower, I.I.
		Khan Road		Road, Saddar	Rahim Yar Khan	Karachi	
Lease agreement date	July 01, 2019	March 01, 2019	October 10, 2020	July 1, 2020	March 1, 2021	August 8, 2021	September
Lease commencement date	July 01, 2019	March 01, 2019	October 15, 2020	July 1, 2020	March 1, 2021	September 1, 2021	15, 2021 October 1, 2021
Initial contractual term							
of the lease	3 years	5 years	5 years	3 years	3 years	5 years	3 years
Availability of extension option?	Yes	Yes	Yes	Yes	Yes	Yes	Yes
No. of years for which the lease							
extension option is available	Indefinite	5 years	Indefinite	Indefinite	Indefinite	Indefinite	Indefinite
Estimated lease term (as on the							
date of commencement of							
the lease)	3 years	5 years	5 years	3 years	3 years	5 years	3 years
	0 9000	0,000	0 90013		5 years	,	

			(Un-audited)	Audited
			March 31,	June 30,
5.	LONG TERM INVESTMENTS - unquoted	Note	Rup	2021
	Investment in other entities	5.1	43,633,673	54,754,771
5.1	Investment in other entities - at fair value th profit or loss	rough		
	ISE Towers REIT Management			
	Company Limited	5.1.1	37,841,512	37,841,512
	LSE Financial Services Limited	5.1.1	16,913,259	16,913,259
			43,633,673	54,754,771

5.1.1 This represents the investment in 3,034,604 (June 2021: 3,034,604) unquoted ordinary shares of M/s. ISE Towers REIT Management Company Limited and 843,975 (June 2021: 843,975) unquoted ordinary shares of M/s. LSE Financial Services Limited.
(Un-audited) Audited

6.	INVESTMENT PROPERTY	Note	March 31, 2022 ———— Rup	June 30, 2021
	Opening carrying amount Increase in fair value during the period / year - realized on disposal		1,968,800,000 <u>355,500,000</u> 2,324,300,000	1,678,415,232
	Sale during the period / year Purchase of plots in Naya Nazimabad project during the year	6.1	(1,446,000,000)  (1,446,000,000)	(152,500,000) 152,500,000
	Increase in fair value during the period / year - unrealized Closing carrying amount	6.2	878,300,000 <u>196,500,000</u> <u>1,074,800,000</u>	1,678,415,232 

Arif Habib Limited Quaterly Report March 31,2022 41

### CONDENSED INTERIM SELECTED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For the nine months and guarter ended March 31, 2022 (unaudited)

- 6.1 This represents the sale of 49 residential plots located at Block A, Naya Nazimabad, Deh Manghopir, Gadap Town, Karachi to M/s. Javedan Corporation limited (a related party). Fair value of these plots amounted to Rs. 1,090.5 million and Rs. 1,446 million as on June 30, 2021 and December 23, 2021 (transaction date) respectively. Total sale proceeds of the transaction amounted to Rs. 1,446 million.
- 6.2 This represents investment in plots of land situated at Naya Nazimabad, Deh Manghopir, Gadap Town, Karachi as well as the investment in offices located in the building complex of Pakistan Stock Exchange Limited and LSE Financial Services Limited. The Naya Nazimabad Project is owned and managed by M/s. Javedan Corporation Limited (a related party of the Company).

7.	SHORT TERM INVESTMENTS	Note	(Un-audited) March 31, 2022 ——— Rup	Audited June 30, 2021
	At fair value through profit or loss Quoted equity / debt securities		4,786,867,148	2,592,754,614
	At fair value through other comprehensive incom Quoted equity securities	e	4,786,867,148	206,907,980 2,799,662,594
8.	TRADE DEBTS			
	Considered good - Brokerage receivable - Advisory and consultancy fee Considered doubtful - Brokerage receivable - Advisory and consultancy fee		255,854,508 130,559,957 386,414,465 870,873,330 51,604,192 922,477,522 1,308,891,987	120,088,055 115,104,095 235,192,150 870,668,691 51,604,192 922,272,883 1,157,465,033
	Less: provision for expected credit losses	8.1 8.2	<u>(922,477,522)</u> <u>386,414,465</u>	(922,272,883) 235,192,150
			(Un-audited) March 31, 2022	Audited June 30, 2021
8.1	Movement in provision for expected credit los	ses		
	Balance at the beginning of the period/ year Add: Charged for the period/ year Less: Reversed during the period/ year Balance at the end of the period/ year		922,272,883 204,639 <u>-</u> <u>922,477,522</u>	906,321,587 15,951,296 

- 8.2 This includes Rs. 0.38 million (June 2021: Rs. 4.3 million) due from related parties. The maximum aggregate amount outstanding at any time during the year amounts to Rs. 249.70 million (June 2021: Rs. 331.80 million)
- 8.3 The Company holds capital securities having fair value of Rs. 65,999 million (June 2021: Rs. 59,277 million) owned by its clients, as collaterals against trade debts.

### CONDENSED INTERIM SELECTED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For the nine months and guarter ended March 31, 2022 (unaudited)

8.4 The aging analysis of the Company's trade debts as at reporting date is as follows :

	March	audited) 31, 2022	_	June	udited 30, 2021
	Gross	Provision for expected		Gross	Provision for
	carrying amount	for expected credit losses		carrying amount	expected credit losses
			pees -	amount	
		. To	p000		
Not past due	18,733,434	-		4,562,014	-
Past due 1 day - 30 days	222,580,002	9,892,228		182,731,378	-
Past due 31 days - 180 days	44,543,427			33,791,562	5,904,661
Past due 181 days - 1 year	109,274,926			9,521,312	2,465,878
Past due more than one year	913,555,560			931,985,501	913,902,344
	1,308,687,349	922,272,884	1	,162,591,767	922,272,883
			(Un-a	audited)	Audited
			Ma	rch 31,	June 30,
			2	2022	2021

#### 9. RECEIVABLE AGAINST MARGIN FINANCING

Considered good		339,890,398	245,655,746
Considered doubtful		1,917,749	1,917,749
	9.1	341,808,147	247,573,495
Less: provision for doubtful receivables		(1,917,749)	(1,917,749)
		339,890,398	245,655,746

Note

9.1 Margin financing facility is provided to clients on markup basis ranging from 10.00% to 17.00% (June 2021: 12.00% to 15.00%) per annum.

#### 10. ADVANCES, DEPOSITS AND PREPAYMENTS

Advances		
Advance to consultant	10,498,832	9,293,760
Advance against expenses	3,411,337	1,106,456
Advance against salary	1,931,815	833,119
- · ·	15,841,984	11,233,335
Trade deposits		
Exposure deposit with National Clearing Company of		
Pakistan Limited (NCCPL) 10.1	38,084,159	50,231,785
Exposure deposit with NECL	59,700,325	54,040,508
Exposure deposit with EClear Services Limited	-	-
Prepayments		
Insurance	3,323,232	591,441
	116,949,700	116,097,069

10.1 This represents deposits held at the reporting date against exposure arising out of trading in securities in accordance with the regulations of National Clearing Company Pakistan Limited.

Rupees -

For the nine months and quarter ended March 31, 2022 (unaudited)

#### 11. LOAN TO RELATED PARTY

This represents loan balance under agreement dated 28th March, 2022 to finance working capital requirements of Javedan Corporation Limited. The markup on daily outstanding principal is payable quarterly in arrears as per the applicable rate of 3 months KIBOR + 1.75% within 30 days of the following quarter. The loan is repayable within 30 days of notice of demand

June 30, 2021 s
268,568,516 5,126,734 4,000,000 6,082,439
6,0 283,7

12.1 This includes receivable against sale of plots amounting to Rs. 27 million from M/s. Javedan Corporation Limited (a related party).

#### 13. ASSETS HELD FOR SALE

During the period, the Board of Directors of the Company has resolved to sell 100% shareholding of Arif Habib 1857 (Private) Limited (a wholly owned subsidiary of AHL) for total consideration of PKR 50 million i.e. PKR 10 per share, subject to obtaining necessary corporate and regulatory approvals. Accordingly the investment is classified as an asset held for sale. The realizable value of underlying investee company is higher than its carrying amount and consequently the management is not expecting to incur impairment thereagainst.

The above Subsidiary was not classified as held for sale as at 30 June, 2021, and comparative profit and loss account has been represented to show the discontinued operation seperately from continuing operations.

14.	CASH AND BANK BALANCES	Note	March 31, 2022 Rup	June 30, 2021 Pees
	Cash in hand Cash at bank:		685,846	650,596
	<ul> <li>current accounts</li> <li>savings accounts</li> </ul>		131,494,916 863,865,684	157,244,101 2,521,167,976
	-	14.1	995,360,600 996,046,446	2,678,412,077 2,679,062,673

14.1 This includes the balances held in bank accounts designated to customers amounting to Rs. 917.603 million (June 30, 2021: Rs. 1,563 million).

			(Un-audited) March 31,	Audited June 30,
15.	SHORT TERM BORROWINGS	Note	2022 Rup	2021 ees ———
	Running finance facilities from banking companies - secured	15.1	2,074,242,563	1,369,369,349

### CONDENSED INTERIM SELECTED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For the nine months and guarter ended March 31, 2022 (unaudited)

- 15.1 Short term running finance facilities are available from various commercial banks, under mark-up arrangements, amounting to Rs. 6,250 million (June 2021: Rs. 5,500 million). These facilities have various maturity dates up to September 30, 2024 (June 2021: September 30, 2024). These arrangements are secured against pledge of marketable securities. These running finance facilities carry mark-up ranging from 1 month KIBOR + 0.65% to 1.0%, 3 month KIBOR + 0.50% to 1.5% (June 2021: 1 month KIBOR + 0.55% to 1.0%, 3 month KIBOR + 0.50% to 1.5%) calculated on a daily product basis that is payable quarterly.
- 15.1.1 Fair value of shares pledged with banking companies against various short term running finance facilities and bank guarantees as at March 31, 2022 amounted to Rs. 6,850.62 million (June 2021: Rs. 5,642.98 million). Total value of pledged securities with financial institutions indicating separately securities belonging to customers is as follows:

		March 3	31, 2022	Jur	e 30, 2021
		Number of	Amount	Number of	of Amount
		securities	(Rupees)	securities	s (Rupees)
Client		122,850,000	5,128,987,500	140,335,00	, , ,
Hous	e	43,985,000	1,721,627,650	66,582,75	
		166,835,000	6,850,615,150	206,917,75	5 5,641,283,060
				(Un-audited)	Audited
				March 31,	June 30,
				2022	2021
16.	TRADE AND OTHER PAY	ABLES	Note	Rup	ees
	Trade creditors		16.1	911,412,931	1,546,012,412
	Commission payable to st	taff	16.2	69,016,733	102,628,723
	Accrued expenses			3,384,860	20,995,508
	Withholding tax payable			15,556,057	71,302,613
	Sindh sales tax and feder	al excise duty paya	able	12,770,270	22,809,898
	Other liabilities			8,101,059	30,502,150
				1,020,241,910	1,794,251,304

16.1 This includes Rs. 71.56 million (June 30, 2021: Rs 126.1 million) payable to related parties of the Company.

16.2 This includes Rs. 15 million (June 30, 2021: Rs. 49.15 million) payable to related parties of the Company.

17.	TAXATION - net	(Un-audited) March 31, Rup	Audited June 30, 2021
	Balance at the beginning of the period/ year	201,172,500	53,702,565
	Add: Provision for the period/ year	111,423,179	311,819,520
	Less: Tax paid during the period/ year	(216,949,010)	(164,349,585)
	Balance at the end of the period/ year	95,646,669	201,172,500

#### 18. CONTINGENCY AND COMMITMENTS

#### 18.1 Contingency

There has been no change in the status of the contingent liability as reported in note 24.1 to the annual consolidated financial statements of the Company for the year ended June 30, 2021.

For the nine months and quarter ended March 31, 2022 (unaudited)

FUI	the fille months and quarter end	eu march 31, 2	unauune	u)
		(	Un-audited)	Audited
			March 31,	June 30,
			2022	2021
18.2	Commitments			pees
	Following commitments were outstanding as	at the reporting dat	e:	
	- Outstanding settlements against Margin Tra	ading contracts	575,046,055	788,579,531
	<ul> <li>Outstanding settlements against (purchase securities in regular market.</li> </ul>	)/ sale of	27,331,496	34,264,836
	- Financial guarantees given by a commercia	al banks on behalf	750,000,000	750,000,000
	of the Company	(	Un-audited)	Audited
		`	March 31,	March 31,
			2022	2021
19.	OPERATING REVENUE	Note		pees
	Brokerage revenue	19.1	419,213,730	535,600,554
	Advisory and consultancy fee Dividend income	19.2	332,541,724 104,261,045	473,508,749 31,992,201
	Mark-up on margin financing	31	39,845,041	23,623,596
	Mark-up on corporate debt securities	31	7,535,481	15,103,781
			903,397,021	1,079,828,881
19.1	Brokerage revenue			
	Gross revenue		481,854,862	615,632,821
	Less: Sales tax		(62,641,132)	(80,032,267)
	Net revenue		419,213,730	535,600,554
19.2	Advisory and consultancy fee			
			000 004 000	E 4 4 000 000
	Gross revenue Less: Sales tax		382,231,867	544,262,930
	Net revenue		<u>(49,690,143)</u> <u>332,541,724</u>	<u>(70,754,181)</u> 473,508,749
	Netrevenue		332,341,724	470,000,749
20.	UNREALIZED (LOSS) / GAIN ON RE-MEAS OF LONG TERM AND SHORT TERM INV			
	Short term investments		(369,265,901)	686,538,573
	Long term investments		(11,121,098)	13,936,000
	6		(380,386,999)	700,474,573
			<u> </u>	<u>.</u>

For the nine months and quarter ended March 31, 2022 (unaudited)

FUI	For the fine months and quarter ended match 51, 2022 (unaddited)			
			(Un-audited)	Audited
			March 31,	March 31,
			2022	2021
		Note		ees
		Note	пир	
21.	ADMINISTRATIVE AND OPERATING EXPEN	ISES		
	Salaries and other benefits	21.1	227,086,797	251,455,168
	Motor vehicle expense		31,158,635	20,780,579
	C.D.C and clearing house charges		21,443,134	21,976,468
	Building maintenance		19,123,334	15,126,026
	Depreciation on right-of-use assets		12,793,270	15,567,044
	Man power services	21.2	17,500,000	17,100,000
	Communication		16,487,489	15,771,673
	Legal and professional charges		10,572,290	6,517,869
	Depreciation on property and equipment		13,121,111	9,803,361
	Insurance		9,417,276	5,952,857
	Repairs and maintenance		7,930,304	7,274,753
	Fees and subscription		6,227,326	9,414,645
	Travelling expenses		7,211,973	2,249,642
	Others		5,502,578	3,859,078
	Business representation		3,992,929	14,025,951
	Printing and stationery		4,723,072	2,695,293
	Rent, rates and taxes		8,538,477	2,069,037
	Advertisement and business promotion		2,824,926	6,999,834
	Audit fees		772,211	370,000
	Write off of trade receivables		370,739	452,000
	Conveyance and meals		438,919	267,347
	Amortisation of intangible assets		236,132	303,079
	Meeting expenses		200,000	200,000
	Donation		-	5,000,000
			427,672,922	435,231,704
21.1	Salaries and other benefits			
	Salaries and other benefits		143,070,780	148,432,579
	Commission		84,016,017	103,022,589
			227,086,797	251,455,168

21.2 This represents charges paid to M/s. Arif Habib Consultancy (Private) Limited in respect of recruitment services obtained for providing senior and highly qualified consultants to lead the Company's investment banking department. 

		(Un-audited) March 31,	Audited March 31,
		2022	2021
22.	OTHER OPERATING INCOME	Rup	)ees
	Mark-up on loan to related party Profit on savings accounts maintained with banks Profit on exposure deposits placed with PSX and NCCPL Mark-up on reverse repo transactions	301,710 35,203,280 2,210,280 22,130,717 59,845,987	835,825 28,340,248 4,074,462 - 33,250,535

....

For the nine months and quarter ended March 31, 2022 (unaudited)

	00070	Nete	(Un-audited) March 31, 2022	Audited March 31, 2021
23. FINANCE	COSIS	Note	Ru	pees
Markup on	short term borrowings			
	king companies		78,759,444	44,789,624
Markup on	loan from related party	23.1	20,112,499	-
Markup on	Loan From Sponsor		-	13,718,736
Bank charg	ges and others		11,234,267	12,680,753
Interest on	unwinding of the lease liability		2,276,689	4,478,847
Markup on	margin trading system securitie	S	2,787,628	2,288,409
Guarantee	charges to parent company		2,284,672	954,566
Markup on	long term loan from banking co	mpany	-	24,608,164
			117,455,199	103,519,099

23.1 This includes markup on finance facility obtained from Arif Habib Corporation Limited as per the applicable rate of 3 months KIBOR + 1.80% amounting to PKR 3.09 million and markup on finance facility obtained from Javedan Corporation Limited as per the applicable rate of 3 months KIBOR + 1.75% amounting to PKR 17.01 million.

		(Un-audited)	Audited
		March 31,	March 31,
		2022	2021
	Note	Rup	ees
TAXATION		•	
Current tax - for the year - for prior years		119,649,714 (8,226,535)	85,276,163
Deferred		(5,320,408)	85,276,163 - 85,276,163
EARNINGS PER SHARE			05,270,100
Basic earnings per share			
Profit after taxation attributable to ordinary shareholders		787,182,471	1,608,541,971
			(Restated)
Weighted a construction of andiana		Ni	umber ——
shares outstanding during the period	25.1.1	65,340,000	65,340,000
		Ru	upees ——
Earnings per share - basic	25.1.1	12.05	24.62
	Current tax - for the year - for prior years Deferred EARNINGS PER SHARE Basic earnings per share Profit after taxation attributable to ordinary shareholders Weighted average number of ordinary shares outstanding during the period	TAXATION         Current tax       - for the year         - for prior years         Deferred         EARNINGS PER SHARE         Basic earnings per share         Profit after taxation attributable to ordinary shareholders         Weighted average number of ordinary shares outstanding during the period       25.1.1	March 31, 2022TAXATIONCurrent tax- for the year - for prior yearsDeferred119,649,714 (8,226,535) 111,423,179 (5,320,408) 106,102,771EARNINGS PER SHAREBasic earnings per shareProfit after taxation attributable to ordinary shareholdersProfit after taxation attributable to ordinary shareholdersWeighted average number of ordinary shares outstanding during the period25.1.165,340,000 — Ru

25.1.1 In accordance with the requirement of the International Accounting Standard (IAS) 33 'Earnings Per Share', the basic earnings per share of the Company for the nine-month period and the quarter ended March 31, 2021 has been retrospectively adjusted for the effect of bonus shares issued during the period. For this purpose, the weighted average number of ordinary shares outstanding immediately before the bonus issue has been increased by the bonus adjustment factor of 1.1.

#### For the nine months and quarter ended March 31, 2022 (unaudited)

#### 25.2 Diluted earnings per share

There is no dilutive effect on the basic earnings per share of the Company, since there were no potential ordinary shares in issue as at the reporting dates. (Un-audited) Audited

	(	on-auuneu)	Auditeu
		March 31,	March 31,
		2022	2021
26.	CASH AND CASH EQUIVALENTS		pees
	Cash and bank balances	996,046,446	1,442,143,374
	Short term borrowings	(2,074,242,563)	(282,996,689)
		(1,078,196,117)	1,159,146,685
~=			
27.	RELATED PARTY TRANSACTIONS AND BALANCES	Nine months	period ended
			-
	Transaction with related parties	March 31,	March 31,
		2022	2021
	PARENT COMPANY	Ru	pees
	Arif Habib Corporation Limited		
	Brokerage commission earned during		
	the period on sale and purchase		
	of securities	4,629,654	4,714,428
	Guarantee commission paid / payable	2,284,672	813,738
	Mark-up on loan paid / payable	3,099,721	-
	Loan received	650,000,000	-
	Loan repaid	650,000,000	-
	Dividend paid during the period	412,458,900	103,114,710
	OTHER RELATED PARTIES		
	Javedan Corporation Limited Purchase of plots	_	152,500,000
	Sale of plots	1,446,000,000	102,000,000
	Mark-up on loan paid / payable	17,012,778	-
	Loan extended	280,000,000	-
	Loan received	880,000,000	-
	Loan repaid	880,000,000	-
	Brokerage commission earned during the		
	period on sale and purchase of securities	322,500	-
	Mark-up on loan paid	17,012,778	-
	Rotocast Engineering Company (Private) Limited		
	Brokerage commission earned during the period on		
	sale and purchase of securities	246,007	-
	Arif Habib Equity (Private) Limited		
	Brokerage commission earned during the period		
	on sale and purchase of securities	754,625	-
	Arif Habib Dolmen REIT Management Limited		
	Brokerage commission earned during the	516,000	-
	period on sale and purchase of securities	,	
	KEY MANAGEMENT PERSONNEL		
	Zafar Alam (Chairman of the Board of Directors)		
	Brokerage commission earned during the period		
	on sale and purchase of securities	164,692	687,196
	Dividend paid during the period	651,000	91,500
	Meeting Fee Paid	50,000	50,000

#### For the nine months and quarter ended March 31, 2022 (unaudited)

#### Nine months period ended

5.579.088

		•
Muhammad Shahid Ali (CEO)	March 31, 2022	March 31, 2021
	Ru	ipees
Brokerage commission earned during the period on sale and purchase of securities Dividend paid during the period	6,579,740 8,780	12,564,434 2,195
Muhammad Haroon (Director) Brokerage commission earned during the period on sale and purchase of securities Dividend paid during the period Meeting Fee Paid	358,815 15,570 50,000	264,042 3,893 50,000
Muhammad Sohail Salat (Director) Dividend paid during the period Meeting Fee Paid	1,500 50,000	1,500 50,000
Sharmin Shahid (Director) Brokerage commission earned during the period on sale and purchase of securities Dividend paid during the period Meeting Fee Paid	679,550 10,990 50,000	2,326,163 2,748 50,000
Nida Ahsan (Director) Brokerage commission earned during the period on sale and purchase of securities	608,239	350,000
Dividend paid during the period Meeting Fee Paid	10,990 50,000	2,748 50,000
Mohsin Madni (Director) Brokerage commission earned during the period on sale and purchase of securities	9,780	11,713
Dividend paid during the period	5,000	1,250
CLOSE FAMILY MEMBERS OF KEY MANAGEMENT PERSO Arif Habib	NNEL	
Brokerage commission earned during the period on sale and purchase of securities Loan repaid	4,471,829	4,832,575 1,710,000,000
Loan received Mark-up paid	-	1,410,000,000 16,745,906
Dividend paid during the period	18,105,000	8,027,520
Abdus Samad A. Habib Brokerage commission earned during the period on sale and purchase of securities	418,300	1,696,097
POST EMPLOYMENT BENEFIT PLAN		

## POST EMPLOYMENT BENEFIT PLAN Provident fund trust - Contribution paid during the period 7,737,645

For the nine months and quarter ended March 31, 2022 (unaudited)

Balances with related parties at the end of the reporting period: PARENT COMPANY		31, 2 — Ru	June 30, 2021 upees	
Arif Habib Corporation Limited Trade receivable Guarantee charges payable Mark-up payable		41,587 44,995 -	33,093 464,883 4,447,132	
KEY MANAGEMENT PERSONNEL Zafar Alam (Chairman of the board of Directors)				
Trade payable	3	03,500	1,104,484	
Muhammad Shahid Ali (CEO) Trade payable	69,8	03,809	112,754,445	
Sharmin Shahid (Director)				
Trade receivable Trade payable	5	- 33,753	8,340	
Nida Ahsan (Director)	5	55,755		
Trade payable Trade receivable		- 9,051	9,346,762	
Muhammad Haroon (Director) Trade payable	2	79,795	29,147	
Mohsin Madni (Director)		,	20,117	
Trade payable		4,035	191,512	
Muhammad Sohail Salat (Director) Trade receivable		599	-	
CLOSE FAMILY MEMBERS OF KEY MANAGEMENT PERSONNEL				
Arif Habib				
Trade receivable Abdus Samad A. Habib		67,123	49,556	
Trade payable	6	38,025	872,251	
Muhammad Kashif A. Habib				
Trade receivable		12,666	4,075,266	
OTHER RELATED PARTIES				
Javedan Corporation Limited				
Receivable against sale of plots Trade receivable		00,000 80,000	5,126,734	
Advance against booking of flats		50,000 50,000	-	
Rotocast Engineering Co. (Private) Limited				
Trade receivable		8,141	31,083	
Arif Habib Equity (Private) Limited Trade receivable	1	51,810	156,484	
Arif Habib Dolmen REIT Management Limited				
Trade receivable		10,556	-	

#### For the nine months and quarter ended March 31, 2022 (unaudited)

#### 28. CORRECTION OF A PRIOR PERIOD ERROR

As its accounting policy, the Company recognizes the regular way purchase and sale of its own proprietary investments using 'trade date accounting'. However, to the contrary, the sale of 8,220,500 ordinary shares of Hum Network Limited (being carried at fair value through other comprehensive income) transacted on June 29, 2020 and June 30, 2020 was, inadvertently, accounted for as a disposal in the subsequent financial reporting period. This error was identified during the course of preparation of the annual financial statements of the Company for the year ended June 30, 2021 and was rectified retrospectively in those set of financial statements.

Accordingly, in these subsequent interim financial statements, the aforesaid error has also been rectified retrospectively in accordance with the requirements of the International Accounting Standard (IAS) 8 'Accounting Policies, Changes in Accounting Estimates and Errors' and IAS 34 'Interim Financial Reporting', and all the corresponding figures affected by the error have been restated.

The retrospective correction of the error has its effects on the corresponding figures presented in these interim financial statements as follows:

Effects on the Condensed Interim Unconsolidated Statement of Changes in Equity	Unappropriated profits ——— Rupe	Surplus on remeasurement of investment in equity securities es	
Balance as at June 30, 2020 (as previously reported)	2,208,771,925	483,759,375	
Effects of restatement			
Increase in other comprehensive income for the year ended June 30, 2020 Increase in gain realized on disposal of equity securities at FV	OCI 65,326,305 65,326,305	4,905,630 (65,326,305) (60,420,675)	
Balance as at June 30, 2020 (as restated)	2,274,098,230	423,338,700	
Balance as at March 31, 2021 (as previously reported)	3,890,852,651	8,356,230	
Effects of restatement			
Increase in other comprehensive income for the year ended June 30, 2020	-	4,905,630	
Increase in gain realized on disposal of equity securities at FV (recognized as of June 30, 2020)	OCI <b>65,326,305</b>	(65,326,305)	
Decrease in gain realized on disposal of equity securities at FVOCI (recognized during the nine month period ended March 31, 2021)	(65,326,305)	65,326,305 4,905,630	
Balance as at March 31, 2021 (as restated)	3,890,852,651	13,261,860	

For the nine months and quarter ended March 31, 2022 (unaudited)

#### 29. FAIR VALUE HIERARCHY

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e.
- Level 3: Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

Following is the fair value hierarchy of the assets carried at fair value:

	Level 1	Level 2	Level 3	Level 4
As on March 31, 2022	Amount in Rupees			
<i>Financial assets measured at fair value</i> Short term investments Long term investments	4,786,867,148	-	- 43,633,673	4,786,867,148 43,633,673
Non-financial assets measured at fair value Investment properties		1,074,800,000	-	1,074,800,000
As on June 30, 2021				
<i>Financial assets measured at fair value</i> Short term investments Long term investments	<u>2,799,662,594</u>	-	54,754,771	<u>2,799,662,594</u> 54,754,771
Non-financial assets measured at fair value Investment properties		1,968,800,000		1,968,800,000

#### 30. OPERATING SEGMENT

These interim financial statements have been prepared on the basis of a single reportable segment as the Company's asset allocation decisions are based on a single and integrated business strategy.

All non current assets of the Company as at March 31, 2022 were located in Pakistan.

#### 31. CORRESPONDING FIGURES

The corresponding figures have been rearranged and reclassified, wherever considered necessary for the purpose of comparison and better presentation. Following reclassifications have been made in these consolidated financial statements.

For the nine months and quarter ended March 31, 2022 (unaudited)

Reclassified from component	Reclassified to component	Amount (Rupees)
Advisory and consultancy fee (Trade debts)	Receivable against sale of plots (Other receivables)	5,126,734
Mark-up on margin financing (Other income)	Mark-up on margin financing (Operating revenue)	23,623,596
Markup on corporate debt securities (Other income)	Markup on corporate debt securities (Operating revenue)	15,103,781

#### 32. GENERAL

#### 32.1 Date of authorization for issue of these interim financial statements

These interim financial statements were authorized for issue by the Board of Directors of the Company in their meeting held on April 26, 2022.

#### 32.2 Level of rounding

Unless otherwise indicated, all figures in these interim financial statements have been rounded off to the nearest rupee.

Chief Executive Officer

floor

Director

Tala bildig

Chief Financial Officer

## PATTERN OF SHAREHOLDING

As of March 31, 2022

Categories of Shareholders	Shareholders	Shares Held	Percentage
Directors and their spouse(s) and minor children MUHAMMAD HAROON NIDA AHSAN SHARMIN SHAHID MOHSIN MADNI MUHAMMAD SHAHID ALI ZAFAR ALAM MUHAMMAD SOHAIL SALAT	1 1 1 1 1 1 1	1,712 1,208 1,208 550 965 75,110 660	0.00 0.00 0.00 0.00 0.11
Associated Companies, undertakings and related parties	2	47,575,022	72.81
NIT & ICP	-	-	0.00
Banks Development Financial Institutions, Non Banking Financial Institution	IS	-	0.00
Insurance Companies	1	60,962	0.09
Modarabas and Mutual Funds	2	3,900	0.01
General Public a. Local b. Foreign Foreign Companies Others	3,543 44 - 49	16,151,777 116,739 - 1,350,187	

Totals	3,648	65,340	100
Share holders holding 10% or more		Shares Held	Percentage
M/S. ARIF HABIB CORPORATION LIMITED		45,370,472	69.44